Happily bucking the trend with you, my LCDS colleagues!

In a recent communication from our fifth district leadership to the local dental society presidents, it was relayed with disappointment that we’ve experienced an alarming 7.6% decline in tripartite memberships this year. Attached to the letter were words of advice from the PDA to reengage our colleagues and a survey to help initiate dialogue and discover reasons for separation from our organization. After sifting through page after page of names, however, a striking countertrend emerged in our own dental community. The Lancaster County Dental Society experienced both the lowest rate of attrition and the highest rate of reenlistment (those signing up after separating from membership in 2016) when compared with our district counterparts. That is not to say that the state-wide trend is not of concern but that locally, we must be recognizing some benefit to participation.

This editorial marks my final communication to you as President as we’ll soon welcome President-elect Todd Grambau to the post. I have several concluding thoughts as I approach the end of my term. First and foremost, I owe an enormous debt of gratitude to the LCDS leadership, including Bridgette Weiss who so capably handles all of the organizational and administrative tasks that ensure that our society prospers. I have a deep sense of admiration for my fellow LCDS board members who give freely of their time and talent to run the society and offer such effective and timely advice and guidance. I have grown personally and professionally from these interactions as well as through participation on many committees including the South Central PA Opioid Awareness task force and the PDA council of Presidents. I invite anyone interested in LCDS leadership to step forward, attend a board meeting and accept this rewarding challenge.

Finally, I would like to invite each of you to join me, along with your LCDS colleagues at a CE event and celebration on Friday, May 5th (Cinco de Mayo!). We will experience a unique CE opportunity as we work collectively to treatment plan complex multidisciplinary cases. The evening program promises to be memorable as we convene over dinner to celebrate the recipient of the prestigious H.K. Cooper Award and welcome our new society leadership. Once again, thank you for the opportunity to serve as your President for the past year. Your friend and colleague, Eric.
Dear Doctor:

Thayer Dental Laboratory is introducing a new 1,100 MPa shaded zirconia. The new brand name is Thayer Pure-Z™. You’re probably asking yourself why?

We have been a BruxZir® authorized laboratory since 2012. Since then numerous zirconia materials have been introduced to our industry. These new materials are less expensive than BruxZir® and have noticeably better esthetics. Thayer Pure-Z™ zirconia will enable our technicians to produce zirconia crowns and bridges that have much better shade matching attributes and will continue to provide you and your patients with affordable zirconia crowns and bridges.

You can choose from these zirconia crowns to restore natural dentition:

- **Pure-Z™** full contour crowns and bridges – *priced complete at $110.00* (virtually unbreakable / chip resistant / 1,100 MPa)

- **3M™ Lava™ Esthetic** full contour single crowns up to 3-unit bridges – *priced complete at $135.00* (inherent, tooth-like florescence / life-like incisal / excellent shade match to Vita® Classic shades with built-in shade gradient / 800 MPa / strongest cubic zirconia on the market)

- **Pure-Z™ Layered** for bridges larger than 3 units – *priced complete at $145.00* (enhanced beauty by layering porcelain on labial or buccal surfaces – added vitality and translucency / occlusal forces in zirconia)

Many of your colleagues have already prescribed these products and have been delighted with the clinical results for both natural teeth and implant supported restorations. These cases have been fabricated from digital and traditional impressions. Of course, if you prescribe a model-free Pure-Z™ or 3M™ Lava™ Esthetic from a digital impression, you can save $20 off the above prices.

For 40 years, innovation has been more than a buzzword at Thayer Dental Laboratory. It’s been a part of the way we manage every technical process in our laboratory. Because to us, innovation means inventing new ways to improve quality, enhance on-time performance and control costs!

Just one more way that Thayer Dental Laboratory proves we are “Your Partner in Mastering New Technologies™.”

Sincerely yours,

Gregory M. Thayer, CDT, FICOI
President

Ask Us About Our 2 to 20 Volume Discount Program!

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800.382.1240 | www.thayerdental.com
**THOUGHTS TO PONDER:**

Giving birth is like taking your lower lip and forcing it over your head.

Carol Burnett

You make a living by what you get; you make a life by what you give.

Winston Churchill

---

**DALCO**

Dental Access Lancaster County

Volunteer dentists providing a "Dental Home" for low-income uninsured patients.

“Do your little bit of good where you are; it’s those little bits of good put together that overwhelm the world”  Desmond Tutu

Dental Access Lancaster County (DALCO), a partnership among Lancaster County Dental Society, local dentists and Lancaster General Health, provides a “dental home” for low-income, uninsured patients.

A dental home is a dental practice that provides ongoing care, including routine cleanings. Patients pay a small co-pay for each visit based on their income. DALCO’s database includes 114 local dental providers.

Though the list continues to grow, it is small in comparison to the dental needs of the uninsured in this community. DALCO currently has a 3 month wait list. We are always looking for more dentists to participate with the DALCO program.

The DALCO providers have provided over $1,178,188 worth of donated dental care. We realize many dentists already link with other local organizations to provide dental care to those in need; but we are asking you to consider joining DALCO as well. Signing up to see even one patient WILL make a difference.

If you would like to join this list of extraordinary community minded professionals or have questions about the DALCO program, please contact:

Christine Eyer
(717)544-3279
ciaeyer@lghealth.org

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**LCCCTC students are getting finished with their preclinical practice in preparation for clinical rotations in their volunteer dental offices. Thanks to all of you who participate in helping these students gain valuable experience in the field. Mrs. Hudak has been busy trying to coordinate students with offices and appreciates all who have assisted in this process.**

Not all students will be going out on rotation due to various issues or continuing education career plans. Those students remaining at the school will help in our dental clinic with Dr. Kelly and the LGH residents on Mondays, and Thursday/Friday afternoons, so that they may be better prepared for the dental workforce.

Students end of the year NOCTI testing is at the end of March. Most of the Students are also in process of taking their DANB radiology certification test required by Pennsylvania for taking dental radiographs.

It has been a busy year, developing the low cost dental clinic and proposed dental hygiene curriculum. We have met with the Pennsylvania Department of Education and submitted the initial application with CODA- Council on Dental Accreditation. Our tentative start date, if all goes well, is Fall 2018. Our Occupation Advisory Committee meets on March 21st. If you desire to participate in providing valuable input into the program development, please contact mkelly@lancasterctc.edu.

If anyone has questions or concerns, please feel free to call or email Dr. Kelly.

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If anyone has questions or concerns, please feel free to call or email Dr. Kelly.
“T.E.D. Talk (TOTALLY EXCELLENT DENTISTRY)”

DR. NIPUL TANNA • FRIDAY, MAY 5, 2017 Bent Creek Country Club • 1:00PM - 4:00PM.
3 Continuing Education Credits.

Dr. Nipul Tanna has a dual specialty. He is an Orthodontist (specializing to straighten teeth) and a Periodontist (specializing to improve your gums). He received his BS from Juniata College in 1986. He then matriculated at Penn Dental Medicine, receiving his DMD in 1990. After Dental School, Dr. Tanna completed Penn’s AEGD (residency) program in 1991, then remained at Penn as a Staff Dentist in the Faculty Practice. In 1994 he accepted a faculty appointment as Assistant Professor in the Department of Restorative & Preventive Sciences and engaged in the clinical supervision of Pre-Doctoral students as a Group Leader. In 1999, he accepted the additional role of Associate Director of the Faculty Practice. During this time he continued clinical teaching and practicing.

Please see page 5 for Dr. Tanna’s course details.

E □ May 5, 2017: “T.E.D. Talk (TOTALLY EXCELLENT DENTISTRY)”
by Dr. Nipul Tanna

5 CE

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<th>Number of Attending Doctors</th>
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Total Cost

Evening Course Pricing (3 CE Credits)

LCDS Member Doctor: $40 per course (A $245 Value for only $205!)
LCDS Member Staff: $25 per course (A $100 Value for only $75!)
Non-LCDS Member Doctor: $60 per course (Not eligible for Early Bird Special)
Non-LCDS Member Staff: $40 per course (Not eligible for Early Bird Special)

MAY 5, 2017 Course Pricing (3 CE Credits)

LCDS Member Doctor: $85
LCDS Member Spouse: $85
Non-LCDS Member Doctor: $125
Non-LCDS Member Spouse: $125

No Refunds Available. All checks made payable to Lancaster County Dental Society.

If you have questions, please contact Bridgette Weis, LCDS Secretary at 717-606-6534, or lcdentalsociety@gmail.com.

Name: ___________________________________________ Address: ___________________________________________
Preferred Phone #: Day ____________________ Night ____________________ E-mail address: ________________________

Check # __________________

Please print names of all in attendance and letter designation of the course they are attending:

____________________________________________________________________________________________________

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____________________________________________________________________________________________________
Title: T.E.D. (Totally Excellent Dentistry) Talk
Date: May 5, 2017
Timeline: Lunch 12:00pm - 1:00pm, CE 1:00pm - 4:00pm
Cinco De Mayo Happy Hour 4:00pm - 6:00pm, Dinner
A few words from Alliance 6:00pm - 7:00pm, Installation of Officers & Presentation of the H.K. Cooper Award at 7:00pm followed by a Cinco De Mayo Party featuring the “Bachelor Boys” band.

*SEE A PREVIEW OF THE BAND ON PAGE 6*

Location: Bent Creek Country Club
May 5, 2017 Course Pricing (3 CE Credits)
LCDS Member Dr.: $85
LCDS Member Spouse: $85
Non-LCDS Member Dr.: $125
Non-LCDS Member Spouse: $125

Course Description: Ever wonder how someone else might solve a complex dental case? There rarely is one right answer to the problems that present themselves at the chair each day. Join us for a “TED (Totally Excellent Dentistry) Talk” as some of Lancaster’s best dentists are tasked with treatment planning for a patient with a complex combination of multiple needs. The actual case has already been completed – but will the panel agree with the course of action taken? Be a part of the discussion by bringing your questions to the panel. Then listen in as our special guest speaker, the treating clinician, walks us through the actual resolution to this treatment dilemma.

Course Objectives: Upon completion of this presentation, attendees should be able to:

- Understand the complexity of an interdisciplinary approach to treatment.
- Discuss diagnoses and treatment options with peers to uncover multiple case planning solutions.
- Discuss treatment planning based on the ideal smile design integrating aesthetics and function.
- Assess when and if orthodontics and/or orthognathic surgery should be used in the treatment.
- Assess the risks that exist in the various treatment options.
- Revitalize their treatment planning acuity.

With a strong desire to pursue advanced dental education, Dr. Tanna enrolled as a full-time student in both Periodontics and Orthodontics and received his specialty training in both specialties in 2010. Additionally, he also completed a Masters in Oral Biology in 2011.

In 2013, Dr. Tanna became a Diplomate of the American Board of Periodontics. Dr. Tanna currently practices in the Faculty Practice at the Robert Schattner Center on 40th Street. He also teaches and is actively involved with several clinical research studies. He continues to maintain his active membership with the American Dental Association, The American Association of Orthodontists, The Academy of Periodontology, The Academy of Osseointegration, The American Association of Dental Research, The Pennsylvania Dental Association and the Philadelphia County Dental Society.
The Dental Hygiene Association offers employment referrals service for full-time, part-time or temporary hygienists. For this service, please call Cheri Brubaker, R.D.H. at (717) 799-8138.

**PRACTICE TRANSITIONS** - We specialize in Dental Practice Sales, Appraisals and Partnership Arrangements. Ask about our free guides for Sellers or Buyers. Contact Philip Cooper, DMD, MBA, American Practice Consultants, 800-400-8550 or cooper@ameriprac.com.

**SERVICES OFFERED** - Dr. Phil Blanck is available to check hygiene patients for offices any day except Friday. Dr. Blanck is licensed and fully insured. Please text 717.725.3753 or email fillblanck@hotmail.com, if you are in need of hygiene coverage.

**TRIVIA CORNER**

The robot “Eve” in the movie “WALL-E” was designed by Apple’s Johnathon Ive.

What else did he design?

What year did Sesame Street air?

In the rhyme, “Humpty Dumpty”, does it mention that he’s an egg?

A group of birds is called a flock. What’s a group of kangaroos called?

After eating something hot and spicy like a pepper or Buffalo wings, if you eat this, it will totally neutralize it?

**Answers to 1st Quarter 2017 “Handpiece” Trivia Corner**

Who is the oldest U.S. President to be elected? At age 70 being sworn in on January 20, 2017, Donald Trump will take the title.

During the English War of the Roses, which color rose represented the House of Lancaster? Red for Lancaster; white for York.

What should you never do while SCUBA diving? NEVER hold your breath and NEVER diver alone.

How many colors was the original Apple iMac available in? Just one, Bondi Blue. Only later did Apple come out with six new fruit colored iMacs.

Tom Hanks won Best Actor Oscars during the 1990s for which two movies? Tom won the Oscar for Philadelphia in 1993 and for Forrest Gump in 1994.
DENTAL PRACTICE SALES

Want to Know More? We Can Guide You.

American Practice Consultants, a full service Dental Practice Broker & Appraiser, was founded in 1985 by Philip A. Cooper, D.M.D., M.B.A. to provide a range of transition services to dentists who are selling or buying a practice.

Let Us Expertly Guide You Through:

- VALUATION
- NEGOTIATION
- FINANCING
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- CONTRACT REVIEW
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- AND SO MUCH MORE!

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www.ameriprac.com
And the winners are...

"Choose Tapwater for a Sparkling Smile" was the American Dental Association theme for this year’s Children’s Dental Health Month Poster Contest sponsored by Alliance. We had many fabulous entries to choose from and after much deliberation, our judges finally came to a consensus. Every year Alliance sponsors the Poster Contest to celebrate CDHM, with cash prizes! If you would like to be a part of next year’s contest, be on the lookout for information and a flier emailed to all LCDS members in January. You can make copies of the flier to hand out to your patients, and maybe we’ll see your picture here next year!
YTI Career Institute—Lancaster offers career training for EXPANDED FUNCTION DENTAL ASSISTING

Expanded Function Dental Assistants play an important role in any successful dental practice. They are a vital link between patient and doctor. EFDA’s are responsible for many technical duties such as, placing restorations, sealants and coronal polishing which can increase practice productivity.

“The skills I learned in YTI’s EFDA program gave me the knowledge and confidence to advance my career.”
—Jenna, YTI Graduate
Expanded Function Dental Assisting Program

YTI’s Expanded Function Dental Assisting program offers:
- 6 month program
- Small class sizes
- Flexible schedules
- Financial Aid available to those who qualify

At YTI Career Institute, students in our Expanded Function Dental Assisting program get hands-on training in industry-modeled labs that are equipped with up-to-date equipment. In just 6 months, our graduates train to become a more valuable part of any dental practice.

CALL 717.295.1100
OR VISIT YTI.EDU FOR MORE INFO

YTI — Lancaster campus | 3050 Hempland Rd., Lancaster, PA 17601
Visit yti.edu for admissions requirements. For more information about our graduation rates, the median loan debt of students who completed the program, and other important information, please visit our website at www.yti.edu/disclosures.
Thayer Dental Laboratory, Inc., a Certified Dental Laboratory, was named the NADL’s Laboratory Member of the Year at the annual Vision 21 Meeting in Las Vegas.

Jerry Ulaszek, CDT, TE, NADL President, presented the award to Gregory M. Thayer, CDT, FICIOI, and President of Thayer Dental Laboratory. The National Association of Dental Laboratories (NADL) honored the outstanding contributors to dental laboratory technology at the annual Vision 21 Meeting on Friday, January 20, 2017 at The Palms in Las Vegas, Nevada. The selection of Laboratory Member of 2017 was determined by the NADL Board of Directors based on Thayer Dental Laboratory’s significant contributions to the laboratory community, its leadership and commitment to employee welfare and technical training programs, and its customer service ethic.

In accepting this award on behalf of the 53 employees at Thayer Dental Laboratory, Greg Thayer said that he had learned a few things over the past 40 years since the laboratory began to serve the dental profession:

“First - at Thayer our average tenure for all of our employees is 16 years and our average tenure for technical staff is over 17 years. So people will stick around if you respect them, give them a sense of security, educate them, pay them every cent that your budget allows and treat them as you would treat yourself.

Second - Give your customers more than they expect, educate them, communicate, communicate, communicate, and be their source of information.

And lastly, give back to your community.”

Thayer Dental Laboratory is a full service laboratory, specializing in implants and cosmetic restorations. Established in 1976, Thayer Dental Laboratory prides itself on delivering consistent, high quality restorations, outstanding customer service and innovative treatment planning solutions.
WATER STREET HEALTH SERVICES
210 South Prince Street
Lancaster, PA 17603
717.358.2011

Providing health care through
Christian faith & guidance.
Celebrating 20 years of ministry.

The Happenings at Water Street Health Services:

WSHS wants each of you to know how THANKFUL we are for our Dental Community in Lancaster County Area! Many of you have volunteered, supported or donated to help our homeless or poor in our community. I wanted to let you know some of the ways you have helped or ways to help if interested.

YOU are invited:

WSHS is hosting their TOP CHEF Dinner Auction on Friday, April 21, 2017 at 6:00PM held at the Lancaster Country Club. Please email Thershey@wsm.org if you are interested in attending the ticket cost is 125.00 per person and/or you could sponsor a table for 10 for 1250.00. It is a fun and informative night to know what all we provide in our Health Services at Water Street Mission. I want to thank the dentists that responded to the email Bridgette sent on our behalf the beginning of March for this event. We were able to receive some great silent auction donations. So thank you again for your generosity!

Children's Dental Health Month

On February 18th WSHS hosted the Sealant Saturday Event we cared for 29 children and placed 133 sealants that morning. I would like to thank our Dr. Lydia Baird, Dr. Marie Kelly, Karen Sherwood RDH, Donna Schoenecker RDH, Dodi Conrad EFDA, Cindy Burtz EFDA, Nicole Kilgore RDH, and the YTI DA students and our WSHS Dental staff for helping to make this day possible for the children in our community.

Lunch and Learn:

I am reaching out to dental offices to come and share how 4 hours a year can impact our community! Please allow me to bring your office lunch at your convenience as I share a 15 minute PowerPoint on how your team could impact our community at WSHS. Please call Tina at 717-917-6743 or email me tnisely@wsm.org. I look forward to meeting with you!

As we approach Spring time and Easter may our hearts be filled with the newness of life in Christ Jesus!
Are you planning a vacation or will you be unexpectedly away from the office? Do you need someone to see your patients in your absence? If so, call or email us at 717-606-6534 or lcedentalsociety@gmail.com. We may be able to help connect you with a Locum Tenen. We have compiled a list of members who are willing to fill in for other members temporarily if you need coverage.
The Alliance to the LCDS, helped out by the Scouts of Troop 84, gathered on Saturday, February 4th to help pack dental health kits for distribution to the needy throughout Lancaster County in honor of Children’s Dental Health Month. The event was held at St. Peter’s Evangelical Lutheran Church, where the Scouts are based, and sponsored by the Alliance to the Lancaster County Dental Society, who supplied the materials. The Scouts and Alliance members stuffed toothpaste, toothbrushes, floss and mouthwash into individual packs for over 1,700 recipients. The packs were delivered by Alliance members to shelters and organizations throughout Lancaster County. Many thanks to Melissa Voler, who chaired this event this year, and to the fifteen Scouts and their Scout Masters who showed up to help!
More from the Alliance . . .

Oops! Did you forget to send in your Alliance dues?

There’s still time! Please remit $75 to:
Alliance to the LCDS,
c/o Melissa Voler, Treasurer
113 Mustang Trail
Reinholds, PA. 17569
Thank You!

Last Call

Alliance’s last meeting of the year will be held in late May - our New Members’ and Past President’s Dinner! Look for the eVite or email Stephanie Grambau:
tsgrambau@hotmail.com
for more info!

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Systems Specialties, Inc.
Independent Dealer for . . .
Nitrous Oxide & Oxygen Analgesia Equipment
Calibration • Testing • Repairs • Sales
Pennsylvania regulations require calibration

Please contact Ken Rishar
215-443-9293
FAX 215-443-9640

LCDS helped several local dental residents (new dentists fresh out of school) connect with potential employers and they were hired. The board hopes to let members know that we are available to help with these sorts of needs. “We are proud to announce that several new dental residents were able to find permanent positions by way of contacting and/or advertising with us. We wish them the best and hope they have long, lasting success with their new position in Lancaster County!”

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The American Association of Orthodontists Recommends an Orthodontic Check-Up no Later than Age 7

Diastema | Open Bite | Protrusion
---------|-----------|------------
Anterior Crossbite | Posterior Crossbite | Crowding

Thank you for voting us #1 for the fourth year in a row!

We will continue to live up to this great honor.

Albright & Thiry Orthodontics

5 Convenient Locations to make it easy for your patients.

- Lancaster
- Elizabethtown
- Manheim
- Willow Street
- Quarryville

American Association of Orthodontists

My Life, My Smile, My Orthodontist®
Add More Expertise To Your Dental Team

Expanded Function Dental Assistant (EFDA)
Our EFDA program attracts career-minded students who want to take their dental assistant training to the next level. These graduates are trained to:
- Place, contour and finish amalgams and composite restorations
- Place and remove matrices, wedges and rubber dams
- Apply bases and liners

Designed according to the PA State Board of Dentistry’s EFDA guidelines, our program includes 15 weeks of classroom/clinic instruction (2 nights per week) and a maximum 15-week clinical externship. Students must have one year of experience as a dental assistant and must be CPR and Dental Radiology certified.

Dental Laboratory Technician
Graduates of our Dental Lab Tech program are professionally prepared in the art and science of manufacturing corrective devices and replacements for natural teeth. They learn to:
- Develop skills needed to use impressions or molds to create crowns, bridges, dentures and other dental appliances.
- Use a variety of high-tech materials, such as ceramics, plastics and metal alloys for crowns and bridges.
- Perfectly capture and recreate patients’ teeth.

Students in the Dental Lab Tech program complete classwork at our Willow Street Campus and labs/clinicals at Toothsmiths in Lititz.

Lancaster County Career & Technology Center continues to be a leader in affordable dental training, providing students with a supportive and challenging environment. Learn more at lancasterctc.edu or call 717-278-1469.

For more information, visit us at: lancasterctc.edu
The Newsletter of the Lancaster County Dental Society is published quarterly by the Lancaster County Dental Society. Statements of opinion are not necessarily endorsed by the Lancaster County Dental Society, The Pennsylvania Dental Association, or any of its subsidiaries, councils or agencies. Publication deadline is the 1st of the month prior to the next edition. Please send articles, announcements, notices, suggestions and changes of address to: The Handpiece, Lancaster County Dental Society, P.O. Box #5157, Lancaster, PA 17606 Telephone (717) 606-6534

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