Dear Friends and Colleagues,

On behalf of the Lancaster County Dental Society Executive Committee, I’d like to thank Dr. Max Adams for his service as president over the past year. He, along with his predecessors, have delicately managed very sensitive issues as well the routine business of the day providing us with the benefits of the LCDS Society we have come to expect. That they brought about these accomplishments while still running their own practices and families which is most impressive.

Before arriving here I had the pleasure of serving as a Lieutenant Commander in the US Navy in Norfolk, Virginia directly from my residency in prosthodontics at the University of Pittsburgh. I was originally from Kingston, PA, however in the decade since relocating here, Lancaster has most definitely become my home.

I’m extremely honored to serve as president of the Lancaster County Dental Society and look forward to helping maintain the integrity of the society. It may have been some time since you last visited the PDA website, www.padental.org or the ADA website, www.ada.org. Virtually everything you need on current legislation, HIPAA, informed consent and classified advertisements are there. There is a wealth of information available including: News releases: To increase the visibility of the dental profession and help inform the public, PDA distributes monthly news releases to more than 450 Pennsylvania publications (magazines, newspapers, radio and TV stations) as well as news-related websites. Sample topics include women’s oral health, periodontal disease, smokeless tobacco and caring for baby teeth. I personally love to use these brief news releases because offering a link to the ADA or PDA news release is a great way to quickly update your office’s website, LinkedIn account or Facebook page.

Insurance Resources: Did you know you can pick up the telephone and call someone who used to be the vice-president of United Concordia to discuss questions about dental insurance and current legislation?

Placement Services: Whether you are looking to find a dentist to work one night a week at your office or if you are looking to sell your practice, this service is complimentary for members and very effective.

Recent charitable events promoted through the PDA: MOM-n-PA

MOM-n-PA is a 501C-3 non-profit foundation dedicated to providing free dental services to underserved Pennsylvanians. Since 2000, more than 100,000 patients have been served at MOM events, according to America’s Dentists Care Foundation. Hundreds of dentists, hygienists, dental team members, dental students and community volunteers served approximately 1,800 patients from underserved areas in the Philadelphia region at a two-day free dental clinic held at The Liacouras Center held on May 31st and June 1st. You can learn about the nationwide effort at: www.adcfmom.org. To learn more about MOM-n-PA as well, please visit their homepage at: www.mom-n-pa.com.

Best Regards,
Dr. Michelle Cantwell
CAD/CAM restorations are growing at an unprecedented rate. As “Your Partner in Mastering New Technologies®, Thayer Dental Laboratory was an early adopter with CAD design and CAM milling – with over 10 years’ experience as a digital dental laboratory. Our CAD designers are experienced dental technicians and CDT’s who design full contour monolithic restorations for milling and pressing; zirconia substructures for milling and layering porcelain; printed wax patterns for casting copings and bridgework; and the design of patient specific implant abutments and bars.

CAD/CAM technologies have allowed Thayer Dental Laboratory to provide more consistent quality tolerances and quicker fabrication times for a wide array of restorations – including virtual restorations without a physical model. Thayer is a Sirona® Connect laboratory and can also accept digital impressions from your Cadent iTero®, E4D, Lava™ COS, 3M™ Tru Def, or Trios® scanner. Discover how we can help you grow your practice with CAD/CAM technology by calling us at 800.382.1240.
The mission of the LCDS is to serve the membership, mainly through advocacy and education. Guidance is provided by the Executive Board made up of officers and interested members. We, the Board, encourage anyone with a desire to serve in a leadership position or with anything that would be of interest to the membership to attend a meeting. Meetings are approximately once per quarter at the office of Campus Oral Surgery, 1000 Rohrerstown Road. Please contact Alycia Billy at 606-6534 or www.lancastercountydentalsociety.org

Call for Meeting:

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Dental Access Lancaster County

The anthropologist Margaret Mead said “Never doubt that a small group of thoughtful, committed citizens can change the world; indeed, it is the only thing that ever has.” I see that every day in what the participating dentists do through the DALCO program.

Dental Access Lancaster County (DALCO), a partnership among Lancaster County Dental Society, local dentists and Lancaster General Health, provides a “dental home” for low-income, uninsured patients.

A dental home is a dental practice that provides ongoing care, including routine cleanings. Patients pay a small co-pay for each visit based on their income. DALCO’s database includes 142 local dental providers.

Though the list continues to grow, it is small in comparison to the dental needs of the uninsured in this community. DALCO currently has a 6 month wait list. We are always looking for more dentists to participate with the DALCO program. If everyone does a little, no one will feel they are doing a lot.

The DALCO providers have provided over $520,000 worth of donated dental care. We realize many dentists already link with local organizations to provide dental care to those in need; but we are asking you to consider joining DALCO as well. Signing up to see even one patient WILL make a difference.

If you would like to join this list of extraordinary community minded professionals or have questions about the DALCO program, please contact:

Christine Eyer
(717)544-3279
cayer@lghealth.org

LANCASTER CLEFT PALATE CLINIC WELCOMES DR. STEPHANIE BERG

The Family Dental Care practice at the Lancaster Cleft Palate Clinic is proud to welcome Dr. Stephanie Berg to their dental team. Dr. Berg is a General Dentist and earned her degree from the University of Pennsylvania School of Dental Medicine. She then furthered her training in a General Practice Residency with Lancaster General Hospital. Dr. Berg provides a wide variety of services including restorations, crown and bridgework, implant dentistry, tooth removal, root canals, and dentistry for children. Dr. Berg is a member of the American Dental Association, the Pennsylvania Dental Association, the Lancaster County Dental Society and the Pennsylvania Academy of General Dentistry. For more information please visit www.cleftclinic.org

LANCASTER CLEFT PALATE CLINIC
223 North Lime Street
Lancaster, PA 17602-2790
Telephone: (717) 396-7409

Call for Meeting:

The mission of the LCDS is to serve the membership, mainly through advocacy and education. Guidance is provided by the Executive Board made up of officers and interested members. We, the Board, encourage anyone with a desire to serve in a leadership position or with anything that would be of interest to the membership to attend a meeting. Meetings are approximately once per quarter at the office of Campus Oral Surgery, 1000 Rohrerstown Road. Please contact Alycia Billy at 606-6534 or www.lancastercountydentalsociety.org

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October 24, 2013: Principles of Oral Surgery: Pearls and Pit Falls by Dr. John Vakkas
Location: Lancaster Country Club
Time: 6:00 PM-9:00 PM, 3 CE Credits (Meal will be included)

Course Objectives:
1. Management of Common complications with simple solutions.
2. Applying technology for diagnosis and more predictable results
3. Understanding how medical history and novel medications alter treatment

Bio: Columbia University, College of Physicians and Surgeons, Doctor of Medicine 2006
Columbia University, School of Dental and Oral Surgery, Doctor of Dental Surgery 2003
University of Pittsburgh, Bachelor of Science in Biology 1997

Dr. Vakkas has participated in several programs such as “Healing the Children” in Neiva, Columbia where he provided Cleft Lip and Palate surgical care and “Healthcare International” in May Pen, Jamaica providing dental services to the underprivileged.
He is a current member of the American Academy of Oral & Maxillofacial Surgeon, American Dental Association, and American Medical Association. Dr. Vakkas is actively certified in Advanced Cardiac Life Support and Advanced Trauma Life Support.
He is also fluent in Greek and Spanish. Dr. Vakkas resides in Lititz with his wife and two sons.

November 7, 2013: “Advanced Orthodontic Treatments” by Dr. Natalie Parisi
Location: Lancaster Country Club
Time: 6:00 PM-9:00 PM, 3 CE (Meal will be included)

Course Objectives:
1. Understanding that new technologies are available to orthodontists which can maximize ideal results and sometimes shorten treatment times
2. Understanding that despite new technologies, proper diagnosis is still the key to excellent results
3. Understanding that we can now correct more malocclusions non-surgically, due to newer technologies.

Bio: Dr Natalie Parisi is in private practice in Wyomissing, Pennsylvania at the Reading Orthodontic Group and is also an adjunct professor in the department of Orthodontics at Temple University. During her 18 years as an orthodontist, she has been very involved in the AAO and the Middle Atlantic Society of Orthodontists. She served on the inaugural AAO New & Young member committee and recently chaired the 2010 Annual Session in Washington DC. She is a recent past-president to MASO, where she served on the board of directors for nine years. She serves on the Cleft Palate clinic for the Reading Hospital and Medical Center. She speaks both nationally and internationally on Orthodontics. She is passionate about orthodontics, her family and Villanova basketball. In her spare time, she enjoys cycling, travel and golf. She is currently the reigning champion of the MASO cup!

January 9, 2014: “The Ever Changing World of CAD CAM Dentistry” by Dr. Lance Panarello
Location: Lancaster Country Club
Time: 6:00 PM-9:00 PM, 3 CE (Meal will be included)

Course Objectives:
1. Demonstrate the real financial benefits of the E4D.
2. Demonstrate how the E4D fits into all the styles of the practice.
3. Show the clinical quality and multiple benefits of having a E4D in the office.

Bio: Upon graduating from Garnet Valley in 1990, I attended West Chester University where I fulfilled my requirements in three years. I went to Temple University Dental School, graduated and joined the practice with my father, Dr. Chris Panarello in 1997. It was a tremendous honor and a whole lot of fun to work with him for eight years. Even today our practice still has the welcoming, down to earth, fun atmosphere that Dr. Chris created. That environment still carries over today.

I am blessed with an awesome family, my wife (Jama), and our two children, Roman and Wyatt. My three passions in life are my family, dentistry, and being an assistant coach of the Garnet Valley Football Team. I enjoy conversations centered around construction, remodeling, green building and of course the football team. My hobbies are mentoring others, fishing, old and new cars, golfing with Dad and friends, and making memories with my wife and kids.

I have enjoyed how the practice has evolved into the First “Green” Dental Building in the US. My partner (Dr. Jordan Grant) and I dedicated the building to Dr. Chris Panarello on the 50th anniversary of the practice.
Lancaster County Dental Society Continuing Education 2013-2014

March 20, 2014: Introduction to Dental Sleep Medicine and the Role or Oral Appliance Therapy/“Tired Teens: The Orthodontists Role in Diagnosis and Treatment of Obstructive Sleep Apnea” by Dr. Maxwell Adams, Dr. Michelle Cantwell and Dr. Eric Howard

Location: Lancaster Country Club
Time: 6:00 PM- 9:00 PM, 3 CE (Meal will be included)

Course Description:
1. A review of the surgical options to aide in the treatment of obstructive sleep apnea

Bio: Dr. Adams is a Board-Certified Oral and Maxillofacial Surgeon who has been in private practice in Lancaster, PA for over 10 years. He is currently the Chief of the Division of Dentistry/Oral and Maxillofacial Surgery, Department of Surgery, Lancaster General Hospital and the Immediate Past President of the Lancaster County Dental Society. He is also a faculty member of the General Practice Residency at Lancaster General Hospital and the Steering Committee for DALCO (Dental Access Lancaster County). Dr. Adams is the Anesthesia Examiner for the Pennsylvania Society of Oral and Maxillofacial Surgeons, and also lectures on Maxillofacial Trauma for the Lancaster General Hospital's Bi-Annual Trauma Consortium. Dr. Adams did his undergraduate studies at Emory University where he received a B.S. in biology. He attended dental school at New York University College of Dentistry where he received his D.D.S. After dental school, Dr. Adams attended a General Practice Residency at Interfaith Medical Center in Brooklyn, NY. Then, he was chosen to be an oral and maxillofacial intern at the University of Pennsylvania under Dr. Raymond Fonseca. Dr. Adams completed his oral and maxillofacial surgery residency at the University of Iowa Hospitals and Clinics. He then moved to Lancaster and has been practicing here ever since. He met his wife here in Lancaster and they have three wonderful children.

Course Description: Introduction to dental sleep medicine and the role of oral appliance therapy

Bio: Dr. Michelle Cantwell is a prosthodontist who has been in private practice in Lancaster, PA since 2005. She completed her undergraduate studies at Wilkes University and received her B.S. in Biology. Dr. Cantwell attended the University of Pittsburgh, School of Dental Medicine where she received her D.M.D. and completed a three year residency in prosthodontics.

Dr. Cantwell was awarded a Navy Scholarship and served on active duty at Naval Dental Center Mid-Atlantic, in Norfolk, VA. While on active duty she served as an instructor in the US Navy's dental residency program and provided prosthodontic and sleep medicine care for the Mid-Atlantic Fleet. She was promoted to Lieutenant Commander before completing her service and opening Cantwell Dental Group. She opened a second practice, The Center for Dental Sleep Medicine, dedicated to sleep apnea in 2012.

Dr. Cantwell resides with her three daughters in Lancaster, PA.

Course Description: Understand the role of breathing pattern in skeletal growth and development and the impact of variations in the size and shape of the oropharynx on breathing efficiency. Methods for 3D imaging and examples of orthodontic and surgical-orthodontic treatment that modify the airway will be presented.

Bio: Dr. Howard received his dental training at the University of Pennsylvania. Among his honors is a first place award in the Edward H. Hatton Awards Competition presented by the International Association for Dental Research. Dr. Howard is a member of the Omicron Kappa Upsilon Honor Society. Dr. Howard studied Orthodontics and Developmental biology at the University of Rochester where he was awarded a Certificate in Orthodontics and a Ph.D.

Dr. Howard's professional experiences include private practice of Orthodontics in Lancaster, PA, Cleft-Craniofacial care at The Lancaster Cleft Palate Clinic and the Department of Plastic Surgery at the Children's Hospital of Philadelphia. Administrative appointments have included Clinical Associate, University of Pennsylvania Orthodontic Department and Assistant Professor, Department of Plastic Surgery, Penn State University, Milton Hershey Medical Center. He has served as Orthodontics Section Editor for the Cleft Palate-Craniofacial Journal. Currently Dr. Howard is a member of the Clinical Advisory board of OraMetrix, Inc and a faculty member teaching 3D treatment and diagnostics.

Dr. Howard is a member of the Lancaster County Dental Society, American Dental Association and American Association of Orthodontics. Recent invited lectures include the First Pan-African Cleft-Craniofacial Congress, Ibadan, Nigeria; The Bottom Line, Hamilton Island, Australia; and the Orthodontic Residency Training program, Dunedin, New Zealand. Dr. Howard provides ongoing lectures at Orthodontic training programs in Jacksonville University, FL, Eastman Dental Center, Rochester, NY and Harvard University.

Registration Form for all of these Courses is on Next Page
Lancaster County Dental Society Continuing Education 2013-2014

EVENT REGISTRATION FORM

Please indicate those courses you wish to attend
Light fare and beverages will be available at all lectures

<table>
<thead>
<tr>
<th>Course Date</th>
<th>Title</th>
<th>Number of CE</th>
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<tr>
<td>October 24, 2013</td>
<td>Principles of Oral Surgery: Pearls and Pit Falls by Dr. John Yakkas</td>
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<td>“Advanced Orthodontic Treatments” by Dr. Natalie Parisi</td>
<td>NO CE</td>
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<tr>
<td>January 9, 2014</td>
<td>“The Ever Changing World of Cad Cam Dentistry” by Dr. Lance Panarello</td>
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<td>3 CE</td>
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<tr>
<td>May 14, 2014</td>
<td>“Multi-Speaker Event” “The Business Side of Managing Your Dental Practice”</td>
<td>NO CE</td>
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Fees:

FOR LCDS MEMBER DOCTORS AND STAFF ONLY: BUY THE ENTIRE COURSE PACKAGE AND RECEIVE 1 EVENING OF CE WORTH 3 CREDITS FOR FREE! YOU MUST RSVP BY FRIDAY SEPTEMBER 27 FOR ELIGIBILITY FOR THIS GREAT OFFER!

<table>
<thead>
<tr>
<th>Evening Course Pricing (3 CE Credits)</th>
<th>MAY 14th Course Pricing (NO CE Credits)</th>
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<tbody>
<tr>
<td>LCDS Member Dr. : $40.00 per course</td>
<td>LCDS Member Dr. : $80.00</td>
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<td>LCDS Member Staff : $25.00 per course</td>
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<td>Non-LCDS Member Dr. : $60.00 per course</td>
<td>Non-LCDS Member Dr. : $120.00</td>
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<tr>
<td>Non-LCDS Member Staff : $40.00 per course</td>
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Name: ___________________________ Address: ___________________________

Preferred Phone #: Day __________ Night __________ E-mail address: ___________________________

Please print names of all in attendance and letter designation of the course they are attending:

_________________________________________ __________________________________________

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RSVP by Friday, September 27, 2013, for the Early Bird Special to Lancaster County Dental Society, P.O. Box 5157, Lancaster, PA, 17606. All other courses, please RSVP no later than 3 days prior to the date of the lecture(s) you are attending.

No Refunds Available. Cash or Check only. Questions: call 606-6534 or e-mail lcdentalsociety@yahoo.com.

THE HANDPIECE
We believe that today’s technology cannot replace the human element needed to give effective customer service.

Your Virtual Office Solution for:

• Live Customer Service when your office is closed
• Capturing referrals and serving patients needing care
• Prompt, Professional, and Personal Service
• Recording of all calls to document what was stated
• Contacting you via page, text message, voice, email, fax

We believe that today’s technology cannot replace the human element needed to give effective customer service.

The Medical Bureau of Lancaster has been providing personal, professional, and dependable services to the Lancaster Medical & Dental Community for over 50 years.

To establish service please contact:
Edward C. Soule, President
ed.soule@medbureaulanc.com
1630 Manheim Pike, Suite 2-A
Lancaster, PA 17601
Phone: 717-394-0501
SJHM Welcomes Thomas Regan, DDS to Board

Serving as a new board member along with Dr. Regan is Mrs. Theresa Burg, principal at Our Lady of the Angels School in Columbia. We are pleased to welcome Thomas Regan, DDS to our Board of Directors. Dr. Regan’s relationship with St. Joseph’s Health Ministries has evolved from his 35 year involvement with the Solanco School District’s dental health program and an interest in the ongoing issue of access to care for young children and adolescents, and improve oral health literacy for families. The CME-eligible education program “Oral Health in Your Office” will focus on implementing oral screening, risk assessment and fluoride varnish application. Additional in-office education will be offered to those medical practices interested.

Help spread the word to our medical health providers about this valuable education opportunity. Invitations will be sent to medical practices both electronically and via standard mail directly from AAP. For additional information, please contact Sean Reynolds, SJHM President/CEO at 717.239.1183 or seanreynolds@catholichealth.net

SJHM participates in Tour of Services to Plain Community

On Thursday June 6, St. Joseph Health Ministries participated as a stop on the Health and Medical Services Field Trip as part of the Amish America Conference held by Elizabethtown College’s Young Center. The tour was attended by scholars, health providers and visitors with broad geographic and professional experiences and highlighted model medical and dental services provided to the Plain Communities in Lancaster County. The group toured the Brush.Brush.Smile® mobile dental units (BBS) and spoke with the dental staff about our program serving Amish and Mennonite families. The SJHM program, in collaboration with the Penn State Extension services, works with host families who serve as “dental champions” within the network of Plain families. In the summer of 2012, the BBS program visited three host sites and provided dental services to 114 Amish and Mennonite children. This summer, we are scheduled to visit at six sites, and serve over 200 children in need of dental services.

SJHM 2012 – 2013 UPDATE

Brush.Brush.Smile® has had another record-breaking year seeing children throughout every school district in Lancaster County! As of June 30, we project to have provided comprehensive dental care to 1200 uninsured or medical assistance covered children over the past year.

Our new Care Navigator is working hard to place children in dental homes as a long-term outcome for our program.

Our full Year End Report will be highlighted in the next issue of The Handpiece.
YTI Career Institute—Lancaster now offers special training for
EXPANDED FUNCTION
DENTAL ASSISTING

Expanded Function Dental Assistants can now get the additional training they need to become a more valuable part of any dental practice. In just 6 short months, Expanded Function Dental Assistants will receive the training they need to:
- Place and remove rubber dams and matrices
- Apply cavity liners and bases
- Place and finish composite restorations
- Place, condense and contour amalgam restorations
- Complete coronal polishing procedures
- Apply fluoride
- Place dental sealants

We can help your office find the right employee or intern.

Your dental office can benefit from skilled, career-ready dental assistants.

Whether you desire an entry-level or experienced individual, the Career Services department can provide possible candidates to match your needs.

For more info call!
717.295.1100

YTI – Lancaster campus | 3050 Hempland Rd., Lancaster, PA 17601
Visit yti.edu for admissions requirements. For more information about cosmetology, the median loan debt of students who completed the program, and other important information, please visit our website at www.yti.edu/disclosures.
Expanded Function Dental Assistant

Your Dental Practice can benefit by having EFDAs as part of your team.

Our EFDA program is designed for Dental Assistants who want to expand their skills and advance in their field. The program is designed using the PA State Board of Dentistry’s new proposed EFDA guidelines. Class includes 15 weeks of classroom/clinic instruction, followed by 15 weeks of clinical externship in a dental office. Classes meet Tuesday and Thursday evenings starting September 3, 2013. Upon completion of the program, students are eligible to take the PA State EFDA exam.

We continue to be a leader in dental training, providing students supportive, challenging, and affordable programs in less than one year.
Your On-Call Resource
We’re Here When You - And Your Patients - Need Us
Next time you need on-call coverage for your peace of mind and your patients’ health, we’re here for you.

Refer your emergency patients to Smilebuilderz Urgent Dental Care.

Smilebuilderz Urgent Dental Care:
- Open seven days a week
- Emergencies and walk-ins welcome
- No appointment necessary
- Like an ER for all dental problems
- All insurances accepted including Medicaid

We’ll take care of your patients when you can’t, then send them right back to you.

To find out more about the emergency care we offer, call Smilebuilderz Urgent Dental Care at 717-481-SMILE (7645).

smilebuilderz urgentdentalcare
2114 Spring Valley Road • Rohrerstown Road Exit Route 30

THE HANDBEICE
It's been a while since we updated info on our Society members and about 20 emails kick back when I email blast”, says LCDS Executive Secretary, Alycia Billy.

We would like to ask you for your name, address, telephone number and most importantly email address. This information can either be emailed or mailed using the form below to Alycia.

lcdentalociety@yahoo.com       L.C.D.S., P.O. Box #5157, Lancaster, Pa. 17606

NAME: ____________________________________________
ADDRESS: _________________________________________
TELEPHONE # / CELLPHONE #: ___________________________
EMAIL ADDRESS: ____________________________________

We don’t want to lose contact
Alliance Touches Lives Locally and Internationally

Due to the generosity of our HSC donors, Alliance was able to make a number of charitable contributions this past year. In addition to our local contributions, the Lancaster Alliance supported the victims of Hurricane Sandy through the Tunnel to Towers Foundation. The local Lancaster Alliance teamed with the rest of the Pennsylvania Alliances to all support our close neighbors who were affected by the storm. One great thing to note about the Tunnel To Towers Foundation is that "100% of the gross funds are used for those adversely impacted by Sandy". Check it out at tunnellotowersfoundation.org.

Not only were we able to give locally, but we were able to impact dental health half a world away - in Haiti. Dr. William Piepgrass is a general surgeon from Manheim Township who grew up in Haiti as the son of missionaries. He has worked as a missionary surgeon at Beraca Medical Center Port-de-Paix, on the country's northern coast. This year, on his medical mission trip, he was able to bring dental supplies so the medical center could add dental services for its patients. Due to the generosity of our Lancaster Dentists, Dr. Piepgrass was able to present Mr. Fedner Baronville, the clinic administrator, a check to help pay for a Haitian dentist to come work in the clinic.

Thank you to everyone who has supported us this past year. We hope to continue to make a difference in people's dental health, one smile at a time.

Dr. Piepgrass handing the check to Mr. Fedner Baronville, clinic administrator, in front of the Haitian dental clinic.

Alliance Enjoy "La Dolce Vita"

The Alliance met for our last meeting of the year with an Italian flair at Ciro's restaurant. It was a well attended meeting with good food, good drink and good friends! We were celebrating our new members (welcome Aurora Green!) and also our past presidents. As a added surprise, we were joined by our current Pennsylvania State Alliance President, Jenny Zehner! She hails from Reinholds and drove down just to be with us! Jenni came to hand out some of the many awards that our Alliance has garnered over the past year - we collected four Communications awards for various articles and pictures published, and a Dental Health Education Award went to Cherisse Feddock for our CDHM project. Additionally this year, Melissa Voler was given the Thelma J. Neff Distinguished Service Award for her work as our Treasurer, and Stephanie Grambau was awarded the Beulah K. Spencer Service Award for her work as our President. Congratulations all around to our very talented members! It has been a successful and fun year, thanks to our many volunteers who not only keep Alliance going, but make it fun to be a part of! See you all next year at our first meeting (out of four for the whole year) in September!

Melissa Voler, Alliance Treasurer, presents a check to Dr. William Piepgrass, MD, before his trip to Haiti.

Join us!

Are you a new dental spouse (or just one who has been out of the loop for awhile)?

Come meet the Alliance to the Lancaster County Dental Society - we socialize, have fun and make a positive difference in the community!

Call Stephanie Grambau at 560-1813 or email her at tsgrambau@hotmail.com for more information.

Meeting of the Year

Join us at the first Alliance meeting of the year: first Thursday in September, the 5th, 7pm. Held at the office of Dr Grambau: 1891 Fruitville Pike, Lancaster, PA 17601. Email Stephanie Grambau for info: tegrambau@hotmail.com. Come be part of Alliance! Doing good while having fun!
"The Business Side of Managing Your Dental Practice"
A May 14, 2014 Multi Speaker Event

May 14, 2014: "Protecting Your Bottom Line - A Fraud Seminar" by Stephen Staman
Location: Lancaster Country Club
Time: 8:00 AM - 9:00 AM, No CE Credits (Meal will be included)

Objectives
1. Recognize Fraudster Tactics – who is committing fraud and how are they doing it?
2. Share Best Practices – what can you do internally to better protect your accounts and your business?
3. Discuss Bank Products for further protection – what services do banks offer these days to catch fraud before it happens?

Bio: As Metro Bank's Regional Vice President of Lancaster and Lebanon Counties, Steve is responsible for managing the deposit and lending relationships in those regions.

A resident of Lancaster, Steve previously was an Executive Vice President/Chief Revenue Officer at Union National Bank in Lancaster County. He has nearly 30 years of banking experience.

Steve holds a Bachelor's of Arts degree in Economics from Franklin and Marshall College. He has also earned a Master's of Business Administration from Philadelphia College of University.

Additionally, he is a board member for the Government Policy Committee for Pennsylvania Banker's Association, the Harrisburg Area Community College Foundation, the North Museum of Natural History and Science, the 2013 Executive Director of the school of commercial lending for the Pennsylvania Bankers Association. He has been a member of the Lancaster Rotary Club since 1996 and volunteers with the Lancaster Chamber of Commerce, and the United Way of Lancaster.

May 14, 2014: "Value Added Tax & Accounting Techniques"
   by Brian D. Wassell, CPA, Carol E. Roland, CPA, CFE, Tim Miller, CPA
Location: Lancaster Country Club
Time: 9:00 AM - 10:30 AM, No CE Credits (Meal will be included)

Objectives
1. To educate and present different retirement plan opportunities for dental services practices.
2. Understand fraud detection and prevention techniques in the practice setting.
3. Opportunities to understand different choices of entity and accounting and tax techniques for the entity and practitioner.

Bio: Brian joined Trout, Ebersole & Groff, LLP after graduating from Lebanon Valley College (cum laude) with a Bachelor of Science degree in Accounting and Management. As a professional, Brian currently serves on the firm's Management Committee, chairs the firm's Business Development Committee, and is a member of the firm's Construction Practice Group. Brian is active in several local charities, clubs, and civic organizations. He is a past president of Landis Valley Associates, past board member of Homefields Inc. and Church Capital Investment Trust, and past treasurer of Girls on the Run of Lancaster. Brian is active as a volunteer coach of various sports in the Hempfield School District and St. Leo the Great Church sports teams.

Brian enjoys activities with his family, golf, and all things Penn State. He lives in Lancaster County with his wife and three children.

Bio: Carol joined Trout, Ebersole & Groff, LLP in 2006. She graduated from Penn State University with a Master of Business Administration degree. Carol is chair of the firm's Forensic Practice Group and serves on the Governmental Practice Group and Quality Control Committee.

As a partner, Carol provides accounting, auditing, and fraud-related services to organizations in a variety of industries, including governmental and nonprofit clients.

Carol currently serves as treasurer for the Schreiber Pediatric Rehab Center and reviews grant proposals as a volunteer for the Lancaster County Community Foundation.

Bio: Tim joined Trout, Ebersole & Groff, LLP in 2004 after graduating from Grove City College with a Bachelor of Science degree in Finance. He currently serves on the firm's Small Business and Healthcare Practice Groups.

Tim is also a contributing member of the Business Development Committee. As a Tax Department Supervisor, Tim handles all aspects of tax planning, business consulting, and tax preparation for some of the firm's significant clients.

Tim enjoys activities with his family, playing various sports, volunteer work, and rooting for all Philadelphia sports teams. He lives in Lancaster County with his wife.
Objectives
1. Recognizing and avoiding contractual problems within associate agreements.
2. Recognizing and avoiding contractual problems within partnership and shareholder agreements.
3. Recognizing and avoiding contractual problems within commercial real estate leasing, sale and purchase, and financing arrangements.

Bio: Dave concentrates his legal practice exclusively in the areas of health law and business law. His health law practice is devoted to representing dentists, physicians, group practices, ambulatory surgery centers, diagnostic imaging centers, physical therapy practices and other healthcare related businesses in regulatory and corporate matters. He has been helping dentists, physicians and other health care clients comply with dynamically evolving health laws for over eighteen years. In particular, he provides guidance to his physician and joint venture clients regarding the requirements, and the practical transactional and operational implications, of the Medicare anti-kickback law, the Stark self-referral law and the applicable anti-referral provisions of Pennsylvania’s licensing laws as they relate to evaluating and structuring joint ventures and other business arrangements among physicians, health care facilities and health-related businesses.

He advises both dental practices and individual dentists on the corporate and transactional aspects of acquiring, selling and operating dental practices, including identifying and establishing financing arrangements, negotiating and drafting agreements between associates and practices, preparing partnership documents and resolving disputes among partners and shareholders.

Dave also works extensively on behalf of his dental clients with respect to the leasing, sale and purchase of commercial real estate.

Objectives:
1. How to unlock coding errors
2. How to incorporate all aspects of the body’s total health into a dental practice
3. How to engage the entire team into a new philosophy of how to grow the practice.

Bio: Jim Philhower is the Director of North America Dental Sales Leadership & Development for Henry Schein.

Jim is a 28-year veteran of the dental industry. His career includes six years as a Regional Manager and 12 years as a Field Sales Consultant.

Jim trains managers along with Henry Schein Dental sales leaders throughout the U.S., Canada, Europe, and Australia on techniques to help dentists achieve their goals.

Join us at this May 14th Multi-Speaker Event for a "Beer & Wine Happy Hour" from 4:00-5:00 PM
- compliments of LCDS
Water Street Dental Clinic Update

Water Street Health Services (WSHS) recently celebrated 10 years of offering quality dental care to uninsured residents of Water Street Ministries in Lancaster. WSHS is the only free clinic in Lancaster City where residents living in poverty with an income too high to receive public health insurance and yet not enough to buy private health insurance find relief from pain for their medical or dental concerns. Dental services provided at WSHS include the following:

- General Exams
- Sealants
- Prophylaxis (6-month Care Appointments)
- Restorations
- Perio Treatment (Scaling & Root Planing—3-month Perio Maintenance)
- Fluoride Treatments
- Extractions
- Dentures/Partials
- Digital Radiography (X-rays)
- Oral Healthcare Education

(For more information about Water Street Ministries, visit www.wsm.org.)

Each week dozens of clients pour into our clinic looking for ways to improve their overall health and appearance, which significantly enhances their ability to find employment. The majority of our dental, medical, and administrative workers are volunteers, so we greatly depend on the generous support of local practices. We are constantly looking for volunteer dentists, hygienists, assistants, and lab technicians. If you would like to donate a few hours of your time to a worthy cause, we’d love to hear from you! Call Tina Nissly, Dental Administrator, at Water Street Health Services, at (717) 358-2011 or email tina.nissly@wsm.org.

Results are in from our successful spring dinner auction which was held in April. We are grateful to everyone who attended and contributed to the fundraiser’s positive outcome. We had a great turnout, and total proceeds exceeded our expectations! Thank you for your commitment to supporting WSHS and improving the lives and health of Lancaster County residents.

Please take note that Dr. Lydia Chang has legally changed her maiden name to her married name. If you hear people speak about Dr. Baird, rest assured that we have not replaced our staff dentist. Dr. Lydia Baird continues to share her skills with us as a part-time staff dentist at WSHS.

We currently have supplies of donated items that complement procedures which are not currently performed at WSHS. If you would be interested in hearing which supplies we have to barter for supplies we still need such as composite materials, anesthesia, nitrile gloves, extra-protective ear-loop masks, Fixodent kits, or adult toothbrushes, please call Tina at (717) 358-2011.

Blessings,
Tina Nissly, Dental Administrator, WSHS
The British Union Jack can be found in the flag of which US state?

On the popular game show, "Family Feud", how many hosts have there been and what are their names?

What are the names of the four Teenage Mutant Ninja Turtles?

Our 30th President, was born on July 4, 1872, and, so far, is the only President to have been born on Independence Day. Who is it?

Name four professional baseball players whose faces have been displayed on U.S. postage stamps.

Answers to 2nd Quarter 2013 "Handpiece" Trivia Corner

When and where did the world's first dental school open? Baltimore; in 1840. How much saliva does the average human produce in a lifetime? It's enough to fill 2 swimming pools! The average human produces 25,000 quarts of saliva in a lifetime. Most tooth loss in people under 35 years of age is caused by what? Athletic trauma, fights or accidents. Approximately how many dollars are spent a year on dental products in the United States? (toothpaste, mouthwash, floss and toothbrushes)? Approximately, $2 Billion Dollars. The first nylon bristled toothbrush with a plastic handle was invented in what year? How about the electric toothbrush? 1938. The electric toothbrush was 1939.
Debra Isman is an independent management and motivational consultant as well as one of the founders of the International Institute for HealthCare Businesses. She teaches dental teams how to grow their practice and provide the greatest experience for their patients by concentrating on the right systems and building a team committed to the doctor’s success. Debra has a B.A in Psychology and a Diploma in Dental Hygiene from the University of Manitoba, Canada, and has been involved in practice management consulting since 1980.

The Agenda

6.5 CE credit hours
7:00 - 7:45 AM    Registration / Breakfast
7:45 - 8:45 AM    Welcome
8:45 - 9:00 AM    Break / change room
9:00 - 12:00 PM  Breakout sessions
12:00 - 1:00PM   Lunch & Exhibits
1:00 - 3:00 PM   Breakout sessions
3:00 - 3:30 PM   Final words

The Breakout Sessions

Dentists with Dr. Stephen Pose
Advanced Anterior and Posterior Esthetics
This presentation will provide an understanding of all aspects of adhesive dentistry and how it is applied to today’s dental practice.
Participants will learn:
• Polychromatic layering of dental composites and the esthetics it can create
• Cementation selection of various dental ceramics to achieve success
• Smile design and various preparation techniques
• Updates in the latest in adhesive technology contrasting total-etch versus self-etch techniques
• Dental composites and the ideal layering, preparation and placement of theses restorations
• Dental laboratory restorations and the latest in proper cementation techniques

Hygienists with Marianne Dryer
Morning Session: Lecture
Assessing Anesthetic Options for Nonsurgical Periodontal Therapy
To deliver optimal patient care, pain management is an essential component of periodontal therapy procedures. Supported by science, this course will provide the dental professional with the information necessary to make an anesthetic choice based on each patient’s needs.
Participants will learn:
• Medical considerations for local anesthesia
• Neurophysiology of drug interactions
• Identify dental innervations techniques
• Identify local anesthetic complications
• List signs and symptoms of anesthetic overdose

The Speakers

Stephen Pose, D.D.S., has directed numerous live patient continuums at various teaching institutions emphasizing anterior and posterior esthetic dentistry. He is currently active in instructing at The Center for Exceptional Practices in Cleveland, Ohio and on the editorial team of the REALITY publishing. Dr. Pose lectures internationally on esthetic dentistry and TMD. He is an active consultant to several dental manufacturers in the area of new product development and refinement. He has had numerous articles published in most of the leading dental journals and maintains a cosmetic oriented restorative practice in Brentwood, TN.

Marianne Dryer is the DENTSPLY Professional Clinical Educator serving the Northeastern United States. Marianne is a graduate of the Forsyth School for Dental Hygienists in Boston, MA. and holds a Bachelor of Science degree in Dental Hygiene from Old Dominion University. She completed her Master of Education degree from St. Joseph’s College in Maine. She served as first year coordinator at Collin College in the Dallas, Texas area for six years where she was selected for the Outstanding Faculty Award.

Susan McMahon, D.M.D., enjoys the largest cosmetic dental practice in Western Pennsylvania. She is accredited by the American Academy of Cosmetic Dentistry, a fellow in the International Academy of Dental-Facial Esthetics, and a fellow in the American Society for Laser Medicine and Surgery. An author and lecturer, Dr. McMahon has devoted her professional career to the pursuit of advanced technologies in cosmetic dentistry and smile design. She lectures in both the United States and Europe on cosmetic dentistry and teeth whitening and developed and licensed an esthetic dental media marketing and practice branding program.
Afternoon Session: Lecture
The Ins and Outs of Polishing: Why, Why Not and What?
Recent research makes us reconsider our position on polishing. This program will provide information on different aspects of the polishing procedure from equipment to polishing agents available today.
Participants will learn:
• Current types of polishing materials which include those providing therapeutic benefit
• Polishing techniques which include types of abrasives, Mohs hardness, armamentarium and their effect on esthetic materials
• Polishing methods and agents to evaluate ergonomic attributes of different polishing techniques

Assistant/EFDAs with Susan McMahon
Effective Assisting with Modern Adhesive Materials: Simplified Step by Step Techniques for Predictable and Beautiful Bonded Restorations
This program provides a step overview of bonding techniques, filling techniques and new materials. Each step of the process builds on the previous step and each is critical for clinical success. The role of the dental assistant can play in the elimination of sensitivity and bond failure issues will be presented. This program presents the newest materials and techniques through the framework of posterior restorative cases along with some cosmetic cases. Composite materials that simplify anterior restorations will be reviewed. Common issues arising while restoring with direct composite bonding along with practical and easy solutions will be examined. Finally, through assessing cosmetic improvements to a variety of patients, we will discuss your role in planning and presenting treatment plans.
Participants will learn:
• Ways in assisting in eliminating sensitivity in restorations
• How to evaluate new materials and effectively utilize new products in their daily practice.
• How to better understand adhesive materials and their indications
• How to evaluate and solve bonded composite restoration issues

Front Office Staff with Debra Isman
The WOW New Patient Telephone Call
A new patient’s impression of your practice is formed from the initial phone call. Are you and your team projecting a first rate image of your practice all day, every day on the telephone? This program will help you create positive first impressions on the telephone so those New Patients will choose you for their dental care.
Participants will learn:
• Differentiating your office from the first call
• Incorporating the power of positive phrasing

Win-Win Financial Arrangements
This program will help develop proven systems for increasing your collections, decreasing your AR and increasing patient collections at the time of service.
Participants will learn:
• Create an effective financial policy for the practice
• Establish an effective collection system when patients don’t pay

12 Easy Steps to Finding Cinderella
Struggling to find quality team members to hire in today’s competitive environment? When you have the right people on board, the possibilities for your practice are limitless.
Participants will learn:
• How to advertise for the new team member
• How to uncover the applicant’s core values and beliefs
• How to discover more with great interview questions

The Registration
Deadline: September 13, 2013

Office Name: ____________________________
Address: ____________________________________________
City: ____________________________
State/Zip: ____________________________
Email: ____________________________________________
Phone: ____________________________

The Attendees
Doctors: ____________________________
Hygienists: ____________________________
Assistants / EFDAs: ____________________________
Front Office Staff: ____________________________

The Tuition
Includes continental breakfast and lunch
Dentist.......................................................... $75.00 ea
Hygienist / Assistant / EFDA / Staff ...........$50.00 ea
Total Paid: $__________________________

Mail check payable to: DENTSPLY International
Attn: Tammy A. Roland
221 W. Philadelphia St., Suite 60W York, PA 17401

DENTSPLY International is an ADA/CERP recognized provider. CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. DENTSPLY is also an AGD accepted provider (#208218) for FAGD/MAGD credit. Acceptance period 06/2010 - 06/2014.

Cancellation Policy: Cancellations within 10 days of the program will result in a fee of 50% of the tuition cost. If DENTSPLY cancels the program, you will be reimbursed the full tuition amount.
Our History

In 1982, a group of physicians of the Lancaster City and County Medical Society of PA founded The Edward Hand Medical Heritage Foundation, a charitable organization, with a mission to preserve and make accessible the rich heritage of the healing arts of Lancaster County.

Join Us

If you would like to donate any historical medical artifacts or historical letters to our collection, please call us at: 717-940-1770 or email us at: info@EdwardHandMedicalHeritage.org.

Visit our web site at: WWW.EdwardHandMedicalHeritage.org.

To become a supporting member, return the portion below along with a check payable to Edward Hand Medical Heritage Foundation to:
Edward Hand Medical Heritage Foundation, P.O. Box 10302, Lancaster, PA 17605.

Name ________________________________
Address __________________________________
City ________ State _______ Zip ________
Phone ________________
Email ____________________________

____ Friend $50
____ Patron $100
____ Fellow $250
____ Business $500
____ Benefactor $1000

Contributions may also be made through PayPal at our web site: WWW.EdwardHandMedicalHeritage.org.

The Collection

The Foundation’s collection has grown to over 11,000 artifacts, including books, photographs and medical instruments documenting and reflecting the healing profession’s history. Much of the collection has been catalogued and selected artifacts have been exhibited in hospitals, colleges, and other institutions, including at Rock Ford Plantation, the 18th century home of General Edward Hand.

Available on our web site are articles written by Lancaster County medical professionals documenting and preserving the history of medical specialties such as ophthalmology and contact lenses as well as a history of Lancaster General Hospital with more articles to come on subjects such as neurology, dentistry and osteopathy.

Thank you,
Nikitas J. Zervanos, MD
President
Dr. William Piepgrass is a well-respected general surgeon in Lancaster County. He operates at Lancaster General Hospital and Ephrata Community Hospital. Prior to joining a surgical group in Lancaster County, Dr. Piepgrass spent three years treating patients and training physicians and surgeons in Haiti. He has significant ties to the northwest portion of Haiti and the small mission hospital, Beraca Medica Center, located in La Pointe.

In the past there has been sporadic dental coverage from the U.S. for just several weeks, one week at a time. Most of the treatment has consisted of exodontia and minor oral surgery. There now is a full-time dentist, Sergeline Baptiste, for one year. There is a significant need for instruments and equipment since she will be also doing restorative and prosthetic dentistry.

Dr. Piepgrass has requested any donations of instruments or equipment that may be available from our society members. We have received a list of the needs as compiled by Dr. Baptiste:

**Forceps 16, 23, 15, 150, 151, 88R, 88L, 53R, 53S, 222, 32, 69**

- Elevators, luxators, curettes
- 3-0 suture (absorbable)
- Surgical scissors and needle holders
- Gelfoam
- Dental syringes
- Carpules of local anesthetics (various)
- Triturator
- Amalgam
- Amalgam carriers and condensers
- Amalgam carving instruments
- Matrix bands and holders
- Curing light
- Dual cure composite resin
- Glass ionomer restorative material (liquid and powder)
- High- and low-speed handpieces and burs
- Dental mirrors, explorers, periodontal probes
- Periodontal scalers and curettes (various)
- Alginate
- Dental stone

Dr. Piepgrass is taking a medical team of 5 or 6 people to Haiti from March 15 – 22 and could take some supplies with him at that time. Also we will see that any donations over the next months will be sent to the hospital in La Pointe, Haiti.

Any interest in helping with donations should be directed to William C. Funk, DMD, Cocalico Dental Offices, 601 North Sixth St., Denver, PA 17517. Office phone number is (717) 336-2807 or email popdent@dejazzd.com. Thank you for any help you may be able to provide.