



Q3
2013

THE HANDPIECE

The Newsletter of the Lancaster County Dental Society

www.lancastercountydentalsociety.org
the PRESIDENT'S message 

IN THE SPOTLIGHT

september 5, 2013

Join us at the first Alliance to the LCDS meeting of the year: 7:00PM. Held at the office of Dr Grambau: 1891 Fruitville Pike, Lancaster, PA 17601

september 6, 2013

A Night Beneath the Stars
Celebrating 10 Years of Smiles
SJHM 2013 Gala
Lancaster Country Club

oct. 24, 2013 - mar. 20, 2014

Lancaster County Dental Society
Continuing Education 2013-2014
Multiple Classes for CE Credits

february 4, 2014

CPR Certification Class
Open to doctors and staff
6:00 PM
Lancaster Country Club

may 14, 2014

"The Business Side of Managing
Your Dental Practice"
Multi Speaker Event from
David R Campbell & Associates, LLC
Lancaster Country Club

september 1, 2013

Deadline for article
submission for next
Handpiece
Please e-mail to
LCDentalsociety@
yahoo.com or call Alycia
TELEPHONE : 717-606-6534

Dear Friends and Colleagues,

On behalf of the Lancaster County Dental Society Executive Committee, I'd like to thank Dr. Max Adams for his service as president over the past year. He, along with his predecessors, have delicately managed very sensitive issues as well the routine business of the day providing us with the benefits of the LCDS Society we have come to expect. That they brought about these accomplishments while still running their own practices and families which is most impressive. Before arriving here I had the pleasure of serving as a Lieutenant Commander in the US Navy in Norfolk, Virginia directly from my residency in prosthodontics at the University of Pittsburgh. I was originally from Kingston, PA, however in the decade since relocating here, Lancaster has most definitely become my home.

I'm extremely honored to serve as president of the Lancaster County Dental Society and look forward to helping maintain the integrity of the society. It may have been some time since you last visited the PDA website, www.padental.org or the ADA website, www.ada.org. Virtually everything you need on current legislation, HIPAA, informed consent and classified advertisements are there. There is a wealth of information available including: News releases: To increase the visibility of the dental profession and help inform the public, PDA distributes monthly news releases to more than 450 Pennsylvania publications (magazines, newspapers, radio and TV stations) as well as news-related websites. Sample topics include women's oral health, periodontal disease, smokeless tobacco and caring for baby teeth. I personally love to use these brief news releases because offering a link to the ADA or PDA news release is a great way to quickly update your office's website,

LinkedIn account or Facebook page.

Insurance Resources: Did you know you can pick up the telephone and call someone who used to be the vice-president of United Concordia to discuss questions about dental insurance and current legislation?

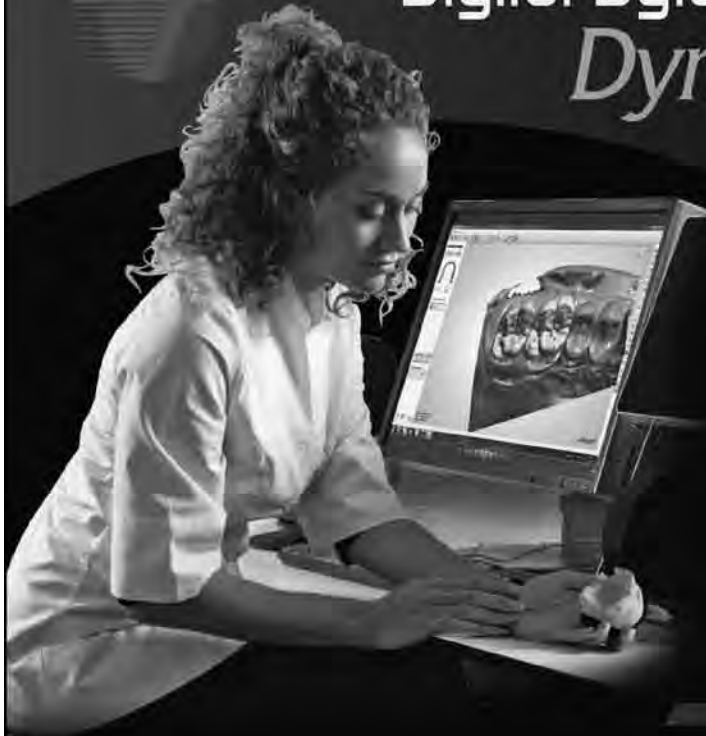
Placement Services: Whether you are looking to find a dentist to work one night a week at your office or if you are looking to sell your practice, this service is complimentary for members and very effective.

Recent charitable events promoted through the PDA: MOM-n-PA

MOM-n-Pa is a 501C-3 non-profit foundation dedicated to providing free dental services to underserved Pennsylvanians. Since 2000, more than 100,000 patients have been served at MOM events, according to America's Dentists Care Foundation. Hundreds of dentists, hygienists, dental team members, dental students and community volunteers served approximately 1,800 patients from underserved areas in the Philadelphia region at a two-day free dental clinic held at The Liacouras Center held on May 31st and June 1st. You can learn about the nationwide effort at: www.adcfmom.org. To learn more about MOM-n-PA as well, please visit their homepage at: www.mom-n-pa.com.

Best Regards,
Dr. Michelle Cantwell

Digital Bytes to *Dynamic Beauty*



CAD/CAM restorations are growing at an unprecedented rate. As *"Your Partner in Mastering New Technologies®"*, Thayer Dental Laboratory was an early adopter with CAD design and CAM milling – with over 10 years' experience as a digital dental laboratory. Our CAD designers are experienced dental technicians and CDT's who design full contour monolithic restorations for milling and pressing; zirconia substructures for milling and layering porcelain; printed wax patterns for casting copings and bridgework; and the design of patient specific implant abutments and bars.

CAD/CAM technologies have allowed Thayer Dental Laboratory to provide more consistent quality tolerances and quicken fabrication times for a wide array of restorations – including virtual restorations without a physical model. Thayer is a Sirona® Connect laboratory and can also accept digital impressions from your Cadent iTero®, E4D, Lava™ COS, 3M™ Tru Def, or Trios® scanner. Discover how we can help you grow your practice with CAD/CAM technology by calling us at 800.382.1240.



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CHAIRSIDE CHATTER

a thought to ponder:

Habits : "We are what we repeatedly do.

Excellence then, is not an act, but a habit." Aristotle



Please help me congratulate our own Shannon Bender for winning the national Alliance of the American Dental Association Award

for Well Being for her work to help the victims of Hurricane Sandy!

Shannon will be presented with the award at the AADA Annual Session on Nov. 2 in New Orleans.

Good work Shannon!



Dental Access Lancaster County

DALCO

Volunteer dentists providing a "Dental Home" for low-income uninsured patients.

The anthropologist Margaret Mead said "Never doubt that a small group of thoughtful, committed citizens can change the world; indeed, it is the only thing that ever has." I see that every day in what the participating dentists do through the DALCO program.

Dental Access Lancaster County (DALCO), a partnership among Lancaster County Dental Society, local dentists and Lancaster General Health, provides a "dental home" for low-income, uninsured patients.

A dental home is a dental practice that provides ongoing care, including routine cleanings. Patients pay a small co-pay for each visit based on their income. DALCO's database includes 142 local dental providers

Though the list continues to grow, it is small in comparison to the dental needs of the uninsured in this community. DALCO currently has a 5 month wait list. We are always looking for more dentists to participate with the DALCO program. If everyone does a little, no one will feel they are doing a lot.

The DALCO providers have provided over \$520,000 worth of donated dental care. We realize many dentists already link with local organizations to provide dental care to those in need; but we are asking you to consider joining DALCO as well. Signing up to see even one patient WILL make a difference.

If you would like to join this list of extraordinary community minded professionals or have questions about the DALCO program, please contact:

Christine Eyer
(717)544-3279
caeyer@lghealth.org



Call for Meeting:

The mission of the LCDS is to serve the membership, mainly through advocacy and education. Guidance is provided by the Executive Board made up of officers and interested members. We, the Board, encourage anyone with a desire to serve in a leadership position or with anything that would be of interest to the membership to attend a meeting. Meetings are approximately once per quarter at the office of Campus Oral Surgery, 1000 Rohrerstown Road. Please contact Alycia Billy at 606-6534 or www.lancastercountydentalsociety.org



The Lancaster County Career and Technical Center's Dental Assisting Program has started with a class size of 26 secondary students who will be starting their dental careers in May after graduation. Once again,, please think about reserving a spot in your office for these CTC students who will be coming out in April and May for the clinical rotation portion of their program. It is an integral part of their education as it allows them to put actual hands-on experience in a live situations that they cannot obtain in the classroom. This year we have made the requirements for clinical more rigid than previous years. We realize that the offices are being bombarded with requests for your participation in these externships and the LCCTC wants to make sure that the students we send to you are quality students that meet or exceed these new guidelines around attendance, employability traits, theory grades and clinical skills. Thanks again for your continued support of the Dental Assisting Program at the CTC!!!

Kay Hudak Dental Assisting Instructor

LANCASTER CLEFT PALATE CLINIC WELCOMES DR. STEPHANIE BERG

The Family Dental Care practice at the Lancaster Cleft Palate Clinic is proud to welcome Dr. Stephanie Berg to their dental team. Dr. Berg is a General Dentist and earned her degree from the University of Pennsylvania School of Dental Medicine. She then furthered her training in a General Practice Residency with Lancaster General Hospital. Dr. Berg provides a wide variety of services including restorations, crown and bridgework, implant dentistry, tooth removal, root canals, and dentistry for children. Dr. Berg is a member of the American Dental Association, the Pennsylvania Dental Association, the Lancaster County Dental Society and the Pennsylvania Academy of General Dentistry. For more information please visit www.cleftclinic.org

Lancaster Cleft Palate Clinic
223 North Lime Street
Lancaster, PA 17602-2790
Telephone: (717) 396-7409

Lancaster County Dental Society Continuing Education 2013-2014



Dr. John Vakkas

October 24, 2013 : Principles of Oral Surgery: Pearls and Pit Falls by Dr. John Vakkas
Location: Lancaster Country Club
Time: 6:00 PM-9:00 PM, 3 CE Credits (Meal will be included)



Course Objectives:

1. Management of Common complications with simple solutions.
2. Applying technology for diagnosis and more predictable results
3. Understanding how medical history and novel medications alter treatment

Bio: Columbia University, College of Physicians and Surgeons, Doctor of Medicine 2006
Columbia University, School of Dental and Oral Surgery, Doctor of Dental Surgery 2003
University of Pittsburgh, Bachelor of Science in Biology 1997

Dr. Vakkas has participated in several programs such as "Healing the Children" in Neiva, Columbia where he provided Cleft Lip and Palate surgical care and "Healthcare International" in May Pen, Jamaica providing dental services to the underprivileged. He is a current member of the American Academy of Oral & Maxillofacial Surgeon, American Dental Association, and American Medical Association. Dr. Vakkas is actively certified in Advanced Cardiac Life Support and Advanced Trauma Life Support. He is also fluent in Greek and Spanish. Dr. Vakkas resides in Lititz with his wife and two sons.



Dr. Natalie Parisi

November 7, 2013: "Advanced Orthodontic Treatments" by Dr. Natalie Parisi
Location: Lancaster Country Club
Time: 6:00 PM-9:00 PM, 3 CE (Meal will be included)



Course Objectives:

1. Understanding that new technologies are available to orthodontists which can maximize ideal results and sometimes shorten treatment times
2. Understanding that despite new technologies, proper diagnosis is still the key to excellent results
3. Understanding that we can now correct more malocclusions non-surgically, due to newer technologies.

Bio: Dr Natalie Parisi is in private practice in Wyomissing, Pennsylvania at the Reading Orthodontic Group and is also an adjunct professor in the department of Orthodontics at Temple University. During her 18 years as an orthodontist, she has been very involved in the AAO and the Middle Atlantic Society of Orthodontists. She served on the inaugural AAO New & Young member committee and recently chaired the 2010 Annual Session in Washington DC. She is a recent past-president to MASO, where she served on the board of directors for nine years. She serves on the Cleft Palate clinic for the Reading Hospital and Medical Center. She speaks both nationally and internationally on Orthodontics. She is passionate about orthodontics, her family and Villanova basketball. In her spare time, she enjoys cycling, travel and golf. She is currently the reigning champion of the MASO cup!



Dr. Lance Panarello

January 9, 2014: "The Ever Changing World of CAD CAM Dentistry" by Dr. Lance Panarello
Location: Lancaster Country Club
Time: 6:00 PM-9:00 PM, 3 CE (Meal will be included)



Course Objectives:

1. Demonstrate the real financial benefits of the E4D.
2. Demonstrate how the E4D fits into all the styles of the practice.
3. Show the clinical quality and multiple benefits of having a E4D in the office.

Bio: Upon graduating from Garnet Valley in 1990, I attended West Chester University where I fulfilled my requirements in three years. I went to Temple University Dental School, graduated and joined the practice with my father, Dr. Chris Panarello in 1997. It was a tremendous honor and a whole lot of fun to work with him for eight years. Even today our practice still has the welcoming, down to earth, fun atmosphere that Dr. Chris created. That environment still carries over today.

I am blessed with an awesome family, my wife (Jama), and our two children, Roman and Wyatt. My three passions in life are my family, dentistry, and being an assistant coach of the Garnet Valley Football Team. I enjoy conversations centered around construction, remodeling, green building and of course the football team. My hobbies are mentoring others, fishing, old and new cars, golfing with Dad and friends, and making memories with my wife and kids.

I have enjoyed how the practice has evolved into the First "Green" Dental Building in the US. My partner (Dr. Jordan Grant) and I dedicated the building to Dr. Chris Panarello on the 50th anniversary of the practice.

Lancaster County Dental Society Continuing Education 2013-2014

March 20, 2014: Introduction to Dental Sleep Medicine and the Role of Oral Appliance Therapy/
"Tired Teens: The Orthodontists Role in Diagnosis and Treatment of Obstructive
Sleep Apnea?" by Dr. Maxwell Adams, Dr. Michelle Cantwell and Dr. Eric Howard

Location: Lancaster Country Club

Time: 6:00 PM- 9:00 PM, 3 CE (Meal will be included)



Dr. Maxwell Adams

Course Description:

1. A review of the surgical options to aide in the treatment of obstructive sleep apnea

Bio: Dr. Adams is a Board-Certified Oral and Maxillofacial Surgeon who has been in private practice in Lancaster, PA for over 10 years. He is currently the Chief of the Division of Dentistry/Oral and Maxillofacial Surgery, Department of Surgery, Lancaster General Hospital and the Immediate Past President of the Lancaster County Dental Society. He is also a faculty member of the General Practice Residency at Lancaster General Hospital and on the Steering Committee for DALCO (Dental Access Lancaster County). Dr. Adams is the Anesthesia Examiner for the Pennsylvania Society of Oral and Maxillofacial Surgeons, and also lectures on Maxillofacial Trauma for the Lancaster General Hospital's Bi-Annual Trauma Consortium. Dr. Adams did his undergraduate studies at Emory University where he received a B.S. in biology. He attended dental school at New York University College of Dentistry where he received his D.D.S. After dental school, Dr. Adams attended a General Practice Residency at Interfaith Medical Center in Brooklyn, NY. Then, he was chosen to be an oral and maxillofacial intern at the University of Pennsylvania under Dr. Raymond Fonseca. Dr. Adams completed his oral and maxillofacial surgery residency at the University of Iowa Hospitals and Clinics. He then moved to Lancaster and has been practicing here ever since. He met his wife here in Lancaster and they have three wonderful children.



Dr. Michelle Cantwell

Course Description: Introduction to dental sleep medicine and the role of oral appliance therapy

Bio: Dr. Michelle Cantwell is a prosthodontist who has been in private practice in Lancaster, PA since 2005. She completed her undergraduate studies at Wilkes University and received her B.S. in Biology. Dr. Cantwell attended the University of Pittsburgh, School of Dental Medicine where she received her D.M.D. and completed a three year residency in prosthodontics.

Dr. Cantwell was awarded a Navy Scholarship and served on active duty at Naval Dental Center Mid-Atlantic, in Norfolk, VA. While on active duty she served as an instructor in the US Navy's dental residency program and provided prosthodontic and sleep medicine care for the Mid-Atlantic Fleet. She was promoted to Lieutenant Commander before completing her service and opening Cantwell Dental Group. She opened a second practice, The Center for Dental Sleep Medicine, dedicated to sleep apnea in 2012.

Dr. Cantwell resides with her three daughters in Lancaster, PA.



Dr. Eric Howard

Course Description: Understand the role of breathing pattern in skeletal growth and development and the impact of variations in the size and shape of the oropharynx on breathing efficiency. Methods for 3D imaging and examples of orthodontic and surgical-orthodontic treatment that modify the airway will be presented.

Bio: Dr. Howard received his dental training at the University of Pennsylvania. Among his honors is a first place award in the Edward H. Hatton Awards Competition presented by the International Association for Dental Research. Dr. Howard is a member of the Omicron Kappa Upsilon Honor Society. Dr. Howard studied Orthodontics and Developmental biology at the University of Rochester where he was awarded a Certificate in Orthodontics and a Ph.D.

Dr. Howard's professional experiences include the private practice of Orthodontics in Lancaster, PA, Cleft-Craniofacial care at The Lancaster Cleft Palate Clinic and the Department of Plastic Surgery at the Children's Hospital of Philadelphia. Administrative appointments have included Clinical Associate, University of Pennsylvania Orthodontic Department and Assistant Professor, Department of Plastic Surgery, Penn State University, Milton Hershey Medical Center. He has served as Orthodontics Section Editor for the Cleft Palate-Craniofacial Journal. Currently Dr. Howard is a member of the Clinical Advisory board of OraMetric, Inc and a Faculty member teaching 3D treatment and diagnostics.

Dr. Howard is a member of the Lancaster County Dental Society, American Dental Association and American Association of Orthodontics. Recent invited lectures include the First Pan-African Cleft-Craniofacial Congress, Ibadan, Nigeria; The Bottom Line, Hamilton Island, Australia; and the Orthodontic Residency Training program, Dunedin, New Zealand. Dr. Howard provides ongoing lectures at Orthodontic training programs in Jacksonville University, FL, Eastman Dental Center, Rochester, NY and Harvard University.

Registration Form for all of these Courses is on Next Page

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St. Joseph Health Ministries

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CHILDREN'S DENTAL SERVICES OF COLUMBIA
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Committed to Children's Health

St. Joseph Health Ministries is committed to its mission of improving the health of children in need in Lancaster County. We achieve this through our clinical programs (Brush.Brush.Smile!® and Children's Dental Services of Columbia), our children's oral health education, and our advocacy initiatives. Coming this September, we are pleased to partner with the Pennsylvania Chapter of the American Academy of Pediatrics to bring the EPIC (Educating Practices/Physicians in their Communities) Healthy Teeth/Healthy Children (HTHC) program to Lancaster County.

HTHC recognizes that children are at risk for the development of early childhood caries, the most common, preventable childhood disease. Sponsored by St. Joseph Health Ministries, HTHC will provide a morning-long program with two priority areas of focus: oral health and obesity to local primary care and pediatric practice medical providers in order to improve the oral healthcare delivery system, increase access to dental care for young children and adolescents, and improve oral health literacy for families. The CME-eligible education program "Oral Health in Your Office" will focus on implementing oral screening, risk assessment and fluoride varnish application. Additional in-office education will be offered to those medical practices interested.

Help up spread the word to our medical health providers about this valuable education opportunity. Invitations will be sent to medical practices both electronically and via standard mail directly from AAP. For additional information, please contact Sean Reynolds, SJHM President/CEO at 717.239.1183 or seanreynolds@catholichealth.net

SJHM Welcomes Thomas Regan, DDS to Board

We are pleased to welcome Thomas Regan, DDS to our Board of Directors. Dr. Regan's relationship with St. Joseph's Health Ministries has evolved from his 35 year involvement with the Solanco School District's dental health program and an interest in the ongoing issue of access to care in our community. "There is a great need for public education, prevention and increased opportunities for treatment." Dr. Regan is excited about the prospect of being part of an organization that is effective in addressing access to dental care in Lancaster County and hope to garner a deeper understanding of this challenge to the dental profession.



Serving as a new board member along with Dr. Regan is Mrs. Theresa Burg, principal at Our Lady of the Angels School in Columbia.

St. Joseph Health Ministries Board of Directors (effective July 1, 2013)

- | | |
|----------------------------|--|
| Peter Ross, DMD, Chair | Marisol Good |
| Lisa McCracken, Vice Chair | Sandra Hoover, Ed.D, (immed. past Chair) |
| Linda Bell, Secretary | Coleen Kayden, R.Ph. |
| Jody Forte, Treasurer | Anthony Mastropietro, MD |
| Eboni Bryant | W. Ryan Neumyer, Esq. |
| Theresa Burg | Thomas Regan, DDS |
| Sr. Helen Ann Gaidos, OSF | Sean Reynolds, CEO |
| | Thomas Kopfensteiner |



for St. Joseph Health Ministries
2013 ANNUAL GALA
A Night Beneath the Stars... Celebrating 10 Years of Smiles!
Friday, September 6th, 2013 | Lancaster Country Club

Join us for
A NIGHT BENEATH THE STARS
Celebrating 10 Years of Smiles!
St. Joseph Health Ministries 2013 Gala, September 6, 2013

FEATURING:
Master of Ceremonies Lori Burkholder, WGAL personality

DIAMOND SPONSOR:



LOOK FOR YOUR INVITATION THIS SUMMER

Proceeds benefit St. Joseph Health Ministries' children's dental health programs. For more information on the gala or sponsorship opportunities available, contact Beth Grossmann at 717.239.1188 or visit www.sjhm.org.

SJHM participates in Tour of Services to Plain Community

On Thursday June 6, St. Joseph Health Ministries participated as a stop on the Health and Medical Services Field Trip as part of the Amish America Conference held by Elizabethtown College's Young Center. The tour was attended by scholars, health providers and visitors with broad geographic and professional experiences and highlighted model medical and dental services provided to the Plain Communities in Lancaster County. The group toured the Brush.Brush.Smile!® mobile dental units (BBS) and spoke with the dental staff about our program serving Amish and Mennonite families. The SJHM program, in collaboration with the Penn State Extension services, works with host families who serve as "dental champions" within the network of Plain families. In the summer of 2012, the BBS program visited three host sites and provided dental services to 114 Amish and Mennonite children. This summer, we are scheduled to visit at six sites, and serve over 200 children in need of dental services.



Brush.Brush.Smile!® buses participate in Elizabethtown Conference tour

SJHM 2012 - 2013 UPDATE

Brush.Brush.Smile!® has had another record-breaking year seeing children throughout every school district in Lancaster County!

As of June 30, we project to have provided comprehensive dental care to 1200 uninsured or medical assistance covered children over the past year.

Our new Care Navigator is working hard to place children in dental homes as a long-term outcome for our program.

Our full Year End Report will be highlighted in the next issue of The Handpiece.



YTI Career Institute—Lancaster now offers special training for

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**“I’m going to help
brighten smiles.”**

– Philly, Dental Assistant

Expanded Function Dental Assistant

Your Dental Practice can benefit by having EFDAs as part of your team.

Our EFDA program is designed for Dental Assistants who want to expand their skills and advance in their field. The program is designed using the PA State Board of Dentistry’s new proposed EFDA guidelines. Class includes 15 weeks of classroom/clinic instruction, followed by 15 weeks of clinical externship in a dental office. Classes meet Tuesday and Thursday evenings starting September 3, 2013. Upon completion of the program, students are eligible to take the PA State EFDA exam.

We continue to be a leader in dental training, providing students supportive, challenging, and affordable programs in less than one year.



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We don't want to lose contact

Updated LCDS Member Contact Information

"It's been a while since we updated info on our Society members and about 20 emails kick back when I email blast", says LCDS Executive Secretary, Alycia Billy.

We would like to ask you for your name, address, telephone number and most importantly email address.

This information can either be emailed or mailed using the form below to Alycia.

lcdentalsociety@yahoo.com L.C.D.S. , P.O. Box #5157, Lancaster, PA. 17606

NAME: _____

ADDRESS: _____

TELEPHONE # / CELLPHONE #: _____

EMAIL ADDRESS: _____



Alliance Touches Lives Locally and Internationally



Due to the generosity of our HSC donors, Alliance was able to make a number of charitable contributions this past year. In addition to our local contributions, the Lancaster Alliance supported the victims of Hurricane Sandy through the Tunnel to Towers Foundation. The local Lancaster Alliance teamed with the rest of the Pennsylvania Alliances to all support our close neighbors who were affected by the storm. One great thing to note about the Tunnel To Towers foundation is that "100% of the gross funds are used for those adversely impacted by Sandy". Check it out at tunneltotowersfoundation.org.

Not only were we able to give locally, but we were able to impact dental health half a world away - in Haiti. Dr. William Piepgrass is a general surgeon from Manheim Township who grew up in Haiti as the son of missionaries.



Melissa Voler, Alliance Treasurer, presents a check to Dr. William Piepgrass, MD, before his trip to Haiti.

He has worked as a missionary surgeon at Beraca Medical Center Port-de-Paix, on the country's northern coast. This year, on his medical mission trip, he was able to bring dental supplies so the



Dr. Piepgrass handing the check to Mr. Fedner Baronville, clinic administrator, in front of the Haitian dental clinic.

Thank you to everyone who has supported us this past year. We hope to continue to make a difference in people's dental health, one smile at a time.

medical center could add dental services for its patients. Due to the generosity of our Lancaster Dentists, Dr. Piepgrass was able to present Mr. Fedner Baronville, the clinic administrator, a check to help pay for a Haitian dentist to come work in the clinic.

LCDS Member's Benefit

The Dental Hygiene Association offers employment referrals service for full-time, part-time or temporary hygienists. For this service, please call Susan Horton, R.D.H. at her home, preferably evenings at (717) 581-1055.

Alliance Enjoys "La Dolce Vita"



The Alliance met for our last meeting of the year with an Italian flair at Ciro's restaurant. It was a well attended meeting with good food, good drink and good friends! We were celebrating our new members (welcome Aurora Green!) and also our past presidents. As an added surprise, we were joined by our current Pennsylvania State Alliance President, Jenny Zehner! She hails from Reinholds and drove down just to be with us! Jenni came to hand out some of the many awards that our Alliance has garnered over the past year - we collected four Communications awards for various articles and pictures published, and a Dental Health Education Award went to Cherisse Feddock for our CDHM project. Additionally this year, Melissa Voler was given the Thelma J. Neff Distinguished Service Award for her work as our Treasurer, and Stephanie Grambau was awarded the Beulah K. Spencer Service Award for her work as our President. Congratulations all around to our very talented members! It has been a successful and fun year, thanks to our many volunteers who not only keep Alliance going, but make it fun to be a part of! See you all next year at our first meeting (out of four for the whole year!) in September!

Join us!

Are you a new dental spouse (or just one who has been out of the loop for awhile)?

Come meet the Alliance to the Lancaster County Dental Society - we socialize, have fun and make a positive difference in the community!

Call Stephanie Grambau at 560-1813 or email her at tsgrambau@hotmail.com for more information.



Meeting of the Year

Join us at the first Alliance meeting of the year: first Thursday in September, the 5th, 7pm. Held at the office of Dr Grambau: 1891 Fruitville Pike, Lancaster, PA 17601. Email Stephanie Grambau for info: tsgrambau@hotmail.com. Come be part of Alliance! Doing good while having fun!



"The Business Side of Managing Your Dental Practice" A May 14, 2014 Multi Speaker Event

May 14, 2014: "Protecting Your Bottom Line" ~ A Fraud Seminar" by Stephen Staman
Location: Lancaster Country Club
Time: 8:00 AM- 9:00 AM, No CE Credits (Meal will be included)



Objectives

1. Recognize Fraudster Tactics – who is committing fraud and how are they doing it?
2. Share Best Practices – what can you do internally to better protect your accounts and your business?
3. Discuss Bank Products for further protection – what services do banks offer these days to catch fraud before it happens?



Stephen Staman

Bio: As Metro Bank's Regional Vice President of Lancaster and Lebanon Counties, Steve is responsible for managing the deposit and lending relationships in those regions.

A resident of Lancaster, Steve previously was an Executive Vice President/Chief Revenue Officer at Union National Bank in Lancaster County. He has nearly 30 years of banking experience.

Steve holds a Bachelor's of Arts degree in Economics from Franklin and Marshall College. He has also earned a Master's of Business Administration from Philadelphia College of University.

Additionally, he is a board member for the Government Policy Committee for Pennsylvania Banker's Association, the Harrisburg Area Community College Foundation, the North Museum of Natural History and Science, the 2013 Executive Director of the school of commercial lending for the Pennsylvania Bankers Association. He has been a member of the Lancaster Rotary Club since 1996 and volunteers with the Lancaster Chamber of Commerce, and the United Way of Lancaster.

May 14, 2014: "Value Added Tax & Accounting Techniques"
by Brian D. Wassell, CPA, Carol E. Roland, CPA, CFE, Tim Miller, CPA
Location: Lancaster Country Club
Time: 9:00 AM- 10:30 AM, No CE Credits (Meal will be included)



Objectives

1. To educate and present different retirement plan opportunities for dental services practices.
2. Understand fraud detection and prevention techniques in the practice setting.
3. Opportunities to understand different choices of entity and accounting and tax techniques for the entity and practitioner.



Brian Wassell

Bio: Brian joined Trout, Ebersole & Groff, LLP after graduating from Lebanon Valley College (cum laude) with a Bachelor of Science degree in Accounting and Management. As a professional, Brian currently serves on the firm's Management Committee, chairs the firm's Business Development Committee, and is a member of the firm's Construction Practice Group. Brian is active in several local charities, clubs, and civic organizations. He is a past president of Landis Valley Associates, past board member of Homefields Inc. and Church Capital Investment Trust, and past treasurer of Girls on the Run of Lancaster. Brian is active as a volunteer coach of various sports in the Hempfield School District and St. Leo the Great Church sports teams.

Brian enjoys activities with his family, golf, and all things Penn State. He lives in Lancaster County with his wife and three children.

Bio: Carol joined Trout, Ebersole & Groff, LLP in 2006. She graduated from Penn State University with a Master of Business Administration degree. Carol is chair of the firm's Forensic Practice Group and serves on the Governmental Practice Group and Quality Control Committee.

As a partner, Carol provides accounting, auditing, and fraud-related services to organizations in a variety of industries, including governmental and nonprofit clients.

Carol currently serves as treasurer for the Schreiber Pediatric Rehab Center and reviews grant proposals as a volunteer for the Lancaster County Community Foundation.



Carol E. Roland

Bio: Tim joined Trout, Ebersole & Groff, LLP in 2004 after graduating from Grove City College with a Bachelor of Science degree in Finance. He currently serves on the firm's Small Business and Healthcare Practice Groups. Tim is also a contributing member of the Business Development Committee. As a Tax Department Supervisor, Tim handles all aspects of tax planning, business consulting, and tax preparation for some of the firm's significant clients.

Tim enjoys activities with his family, playing various sports, volunteer work, and rooting for all Philadelphia sports teams. He lives in Lancaster County with his wife.



Tim Miller

May 14, 2014 : *Avoiding Fractures in Contractual Relationships!* by David R Campbell & Associates, LLC
Location: Lancaster Country Club
Time: 10:30 AM-12:00 PM, No CE Credits (Meal will be included)



Objectives

1. Recognizing and avoiding contractual problems within associate agreements.
2. Recognizing and avoiding contractual problems within partnership and shareholder agreements.
3. Recognizing and avoiding contractual problems within commercial real estate leasing, sale and purchase, and financing arrangements.



David R. Campbell

Bio: Dave concentrates his legal practice exclusively in the areas of health law and business law. His health law practice is devoted to representing dentists, physicians, group practices, ambulatory surgery centers, diagnostic imaging centers, physical therapy practices and other healthcare related businesses in regulatory and corporate matters. He has been helping dentists, physicians and other health care clients comply with dynamically evolving health laws for over eighteen years. In particular, he provides guidance to his physician and joint venture clients regarding the requirements, and the practical transactional and operational implications, of the Medicare anti-kickback law, the Stark self-referral law and the applicable anti-referral provisions of Pennsylvania's licensing laws as they relate to evaluating and structuring joint ventures and other business arrangements among physicians, health care facilities and health-related businesses.

He advises both dental practices and individual dentists on the corporate and transactional aspects of acquiring, selling and operating dental practices, including identifying and establishing financing arrangements, negotiating and drafting agreements between associates and practices, preparing partnership documents and resolving disputes among partners and shareholders. Dave also works extensively on behalf of his dental clients with respect to the leasing, sale and purchase of commercial real estate.

May 14, 2014: *"Tips & Techniques to Improve Your Practice"* by Jim Philhower with Henry Schein
Location: Lancaster Country Club
Time: 1:00 PM- 4:00 PM, (NO CE Credits, (Meal will be included)



Objectives:

1. How to unlock coding errors
2. How to incorporate all aspects of the bodies total health into a dental practice
3. How to engage the entire team into a new philosophy of how to grow the practice.



Jim Philhower

Bio: Jim Philhower is the Director of North America Dental Sales Leadership & Development for Henry Schein. Jim is a 28-year veteran of the dental industry. His career includes six years as a Regional Manager and 12 years as a Field Sales Consultant.

Jim trains managers along with Henry Schein Dental sales leaders throughout the U.S., Canada, Europe, and Australia on techniques to help dentists achieve their goals.



For Your Refreshment

Join us at this May 14th
Multi-Speaker Event for a
"Beer & Wine Happy Hour"
from 4:00-5:00 PM

- compliments of LCDS



WATER STREET HEALTH SERVICES

210 South Prince Street
Lancaster, PA 17603
717.358.2011

Providing health care through
Christian faith & guidance.

Water Street Dental Clinic Update

Water Street Health Services (WSHS) recently celebrated 10 years of offering quality dental care to uninsured residents of Water Street Ministries in Lancaster. WSHS is the only free clinic in Lancaster City where residents living in poverty with an income too high to receive public health insurance and yet not enough to buy private health insurance find relief from pain for their medical or dental concerns. Dental services provided at WSHS include the following:

- General Exams
- Sealants
- Prophylaxis (6-month Care Appointments)
- Restorations
- Perio Treatment (Scaling & Root Planing—3-month Perio Maintenance)
- Fluoride Treatments
- Extractions
- Dentures/Partials
- Digital Radiography (X-rays)
- Oral Healthcare Education

(For more information about Water Street Ministries, visit www.wsm.org.)

Each week dozens of clients pour into our clinic looking for ways to improve their overall health and appearance, which significantly enhances their ability to find employment. The majority of our dental, medical, and administrative workers are volunteers, so we greatly depend on the generous support of local practices. We are constantly looking for volunteer dentists, hygienists, assistants, and lab technicians. If you would like to donate a few hours of your time to a worthy cause, we'd love to hear from you! Call Tina Nissly, Dental Administrator, at Water Street Health Services, at (717) 358-2011 or email tina.nissly@wsm.org.

Results are in from our successful spring dinner auction which was held in April. We are grateful to everyone who attended and contributed to the fundraiser's positive outcome. We had a great turnout, and total proceeds exceeded our expectations! Thank you for your commitment to supporting WSHS and improving the lives and health of Lancaster County residents.

Please take note that Dr. Lydia Chang has legally changed her maiden name to her married name. If you hear people speak about Dr. Baird, rest assured that we have not replaced our staff dentist. Dr. Lydia Baird continues to share her skills with us as a part-time staff dentist at WSHS.

We currently have supplies of donated items that complement procedures which are not currently performed at WSHS. If you would be interested in hearing which supplies we have to barter for supplies we still need such as composite materials, anesthesia, nitrile gloves, extra-protective ear-loop masks, Fixodent kits, or adult toothbrushes, please call Tina at (717) 358-2011.

Blessings,
Tina Nissly, Dental Administrator, WSHS

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February 4, 2014

CPR Certification Class

Open to Doctors and Staff

NO food or refreshments Come prepared with drink.

Lancaster Country Club | 6:00 PM | \$25.00 per person

Number of people attending: _____ Check Number: _____

Names of people attending: _____

Contact Information: _____

Please remit check to LCDS, P.O. Box 5157, Lancaster, PA 17606.

Please contact Alycia at lcdentalsociety@yahoo.com with any questions.

THE CLASSIFIEDS CLASSIFIEDS

FOR SALE - Vulcanite Sample Denture. Rubber with Porcelain Teeth. "Collectors Item" \$1200.00.
Other dental "collector" items for sale as well.... Please call Wilbur Bauter at 717-733-4865, evenings only.

FOR SALE - ADEC 1040 Dental Chair with Continental Delivery System. KAYO fiber optics Self contained water system. Cuspidor. Can be set up for right or left handed operation 10 years old. Original owner. New dark blue upholstery installed last year. Immaculately maintained by Benco Dental since purchased. Everything works very well on the unit and looks very clean. Unit is still in service if you wish to see it hooked up. \$3200.00 Contact Dr Matt Freedman at 392-8376

FOR SALE - Used Statim Autoclave In good working order. Asking \$2,000.00 Contact 396-0330 (Dinse Dental Care)

DENTAL ASSISTANT - Looking for additional work hours. Please contact Laura Burns for details and availability.
Email : lauraravert16@hotmail.com Cell phone : (717) 371-5487

PRACTICE TRANSITIONS - We specialize in Dental Practice Sales, Appraisals and Partnership Arrangements. Ask about our free guides for Sellers or Buyers. Contact Philip Cooper, DMD, MBA,
American Practice Consultants, 800-400-8550 or cooper@ameriprac.com.

SERVICE OFFERED - Dr. Paul G. Heimer, Jr. is presently a Locum Tenens. He is available for temporary dental services (sick leave, maternity leave, vacation and hygiene coverage) in the Lancaster area.
Telephone (717) 898-8975 OR FAX (717) 898-6895

The British Union Jack can be found in the flag of which US state ?



On the popular game show, "Family Feud", how many hosts have there been and what are their names ?

What are the names of the four Teenage Mutant Ninja Turtles ?

Our 30th President, was born on July 4, 1872, and, so far, is the only President to have been born on Independence Day. Who is it ?

Name four professional baseball players whose faces have been displayed on U.S. postage stamps.

Answers to 2nd Quarter 2013 "Handpiece" Trivia Corner

When and where did the world's first dental school open ? Baltimore; in 1840.

How much saliva does the average human produce in a lifetime ?

It's enough to fill 2 swimming pools !

The average human produces 25,000 quarts of saliva in a lifetime.

Most tooth loss in people under 35 years of age is caused by what ?

Athletic trauma, fights or accidents.

Approximately how many dollars are spent a year on dental products in the United States . (toothpaste, mouthwash, floss and toothbrushes) ?

Approximately, \$2 Billion Dollars.

The first nylon bristled toothbrush with a plastic handle was invented in what year ? How about the electric toothbrush ?

1938. The electric toothbrush was 1939.

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present a CE program that welcomes the entire dental team . . . Dentists, Hygienists, Assistants/EFDA's and Front Office staff

Featuring: Stephen Poss, D.D.S.
Marianne Dryer, RDH, M.Ed.
Susan McMahon, D.M.D.
Debra Isman

Course date: Friday, September 27, 2013
Location: Lancaster Host Resort & Conference Center
Address: 2300 Lincoln Highway Lancaster, PA 17602

Sponsored by: For better dentistry



DENTSPLY
INTERNATIONAL

The Speakers



Stephen Poss, DDS., has directed numerous live patient continuums at various teaching institutions emphasizing anterior and posterior esthetic dentistry. He is currently active in instructing at The Center for Exceptional Practices in Cleveland, Ohio and on the editorial team of the REALITY publishing. Dr. Poss lectures internationally on esthetic dentistry and TMD. He is an active consultant to several dental manufacturers in the area of new product development and refinement. He has had numerous articles published in most of the leading dental journals and maintains a cosmetic oriented restorative practice in Brentwood, TN.



Marianne Dryer is the DENTSPLY Professional Clinical Educator serving the Northeastern United States. Marianne is a graduate of the Forsyth School for Dental Hygienists in Boston, MA. and holds a Bachelor of Science degree in Dental Hygiene from Old Dominion University. She completed her Master of Education degree from St. Joseph's College in Maine. She served as first year coordinator at Collin College in the Dallas, Texas area for six years where she was selected for the Outstanding Faculty Award.



Susan McMahon, D.M.D., enjoys the largest cosmetic dental practice in Western Pennsylvania. She is accredited by the American Academy of Cosmetic Dentistry, a fellow in the International Academy of Dental-Facial Esthetics, and a fellow in the American Society for Laser Medicine and Surgery. An author and lecturer, Dr. McMahon has devoted her professional career to the pursuit of advanced technologies in cosmetic dentistry and smile design. She lectures in both the United States and Europe on cosmetic dentistry and teeth whitening and developed and licensed an esthetic dental media marketing and practice branding program.



Debra Isman is an independent management and motivational consultant as well as one of the founders of the International Institute for HealthCare Businesses. She teaches dental teams how to grow their practice and provide the greatest experience for their patients by concentrating on the right systems and building a team committed to the doctor's success. Debra has a B.A. in Psychology and a Diploma in Dental Hygiene from the University of Manitoba, Canada, and has been involved in practice management consulting since 1980.

The Agenda

6.5 CE credit hours

7:00 - 7:45 AM	Registration / Breakfast
7:45 - 8:45 AM	Welcome
8:45 - 9:00 AM	Break / change room
9:00 - 12:00 PM	Breakout sessions
12:00 - 1:00 PM	Lunch & Exhibits
1:00 - 3:00 PM	Breakout sessions
3:00 - 3:30 PM	Final words

The Breakout Sessions

Dentists with Dr. Stephen Poss

Advanced Anterior and Posterior Esthetics

This presentation will provide an understanding of all aspects of adhesive dentistry and how it is applied to today's dental practice.

Participants will learn:

- Polychromatic layering of dental composites and the esthetics it can create
- Cementation selection of various dental ceramics to achieve success
- Smile design and various preparation techniques
- Updates in the latest in adhesive technology contrasting total-etch versus self-etch techniques
- Dental composites and the ideal layering, preparation and placement of these restorations
- Dental laboratory restorations and the latest in proper cementation techniques

Hygienists with Marianne Dryer

Morning Session: Lecture

Assessing Anesthetic Options for Nonsurgical Periodontal Therapy

To deliver optimal patient care, pain management is an essential component of periodontal therapy procedures. Supported by science, this course will provide the dental professional with the information necessary to make an anesthetic choice based on each patient's needs.

Participants will learn:

- Medical considerations for local anesthesia
- Neurophysiology of drug interactions
- Identify dental innervations techniques
- Identify local anesthetic complications
- List signs and symptoms of anesthetic overdose

Afternoon Session: Lecture

The Ins and Outs of Polishing: Why, Why Not and What?

Recent research makes us reconsider our position on polishing. This program will provide information on different aspects of the polishing procedure from equipment to polishing agents available today.

Participants will learn:

- Current types of polishing materials which include those providing therapeutic benefit
- Polishing techniques which include types of abrasives, Mohs hardness, armamentarium and their effect on esthetic materials
- Polishing methods and agents to evaluate ergonomic attributes of different polishing techniques

Assistant/EFDA's with Susan McMahon

Hands-On

Effective Assisting with Modern Adhesive Materials: Simplified Step by Step Techniques for Predictable and Beautiful Bonded Restorations

This program provides a step overview of bonding techniques, filling techniques and new materials. Each step of the process builds on the previous step and each is critical for clinical success. The role of the dental assistant can play in the elimination of sensitivity and bond failure issues will be presented. This program presents the newest materials and techniques through the framework of posterior restorative cases along with some cosmetic cases. Composite materials that simplify anterior restorations will be reviewed. Common issues arising while restoring with direct composite bonding along with practical and easy solutions will be examined. Finally, through assessing cosmetic improvements to a variety of patients, we will discuss your role in planning and presenting treatment plans.

Participants will learn:

- Ways in assisting in eliminating sensitivity in restorations
- How to evaluate new materials and effectively utilize new products in their daily practice.
- How to better understand adhesive materials and their indications
- How to evaluate and solve bonded composite restoration issues

Front Office Staff with Debra Isman

The WOW New Patient Telephone Call

A new patient's impression of your practice is formed from the initial phone call. Are you and your team projecting a first rate image of your practice all day, every day on the telephone? This program will help you create positive first impressions on the telephone so those New Patients will choose you for their dental care.

Participants will learn:

- Differentiating your office from the first call
- Incorporating the power of positive phrasing

Win-Win Financial Arrangements

This program will help develop proven systems for increasing

your collections, decreasing your AR and increasing patient collections at the time of service.

Participants will learn:

- Create an effective financial policy for the practice
- Establish an effective collection system when patients don't pay

12 Easy Steps to Finding Cinderella

Struggling to find quality team members to hire in today's competitive environment? When you have the right people on board, the possibilities for your practice are limitless.

Participants will learn:

- How to advertise for the new team member
- How to uncover the applicant's core values and beliefs
- How to discover more with great interview questions

The Registration

Deadline: September 13, 2013

Office Name: _____

Address: _____

City: _____

State/Zip: _____

Email: _____

Phone: _____

The Attendees

Doctors: _____

Hygienists: _____

Assistants / EFDAs: _____

Front Office Staff: _____

The Tuition

Includes continental breakfast and lunch

Dentist \$75.00 ea

Hygienist / Assistant / EFDA / Staff\$50.00 ea

Total Paid: \$ _____

Mail check payable to: DENTSPLY International
Attn: Tammy A. Roland
221 W. Philadelphia St., Suite 60W York, PA 17401

DENTSPLY International is an ADA/CERP recognized provider. CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. DENTSPLY is also an AGD accepted provider (#208218) for FAGD/MAGD credit. Acceptance period 05/2010 06/2014.

Cancellation Policy: Cancellations within 10 days of the program will result in a fee of 50% of the tuition cost. If DENTSPLY cancels the program, you will be reimbursed the full tuition amount.





EDWARD HAND
MEDICAL HERITAGE
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PRESERVING THE HISTORY OF THE HEALING ARTS

Our History

In 1982, a group of physicians of the Lancaster City and County Medical Society of PA founded The Edward Hand Medical Heritage Foundation, a charitable organization, with a mission to preserve and make accessible the rich heritage of the healing arts of Lancaster County.



Join Us

If you would like to donate any historical medical artifacts or historical letters to our collection, please call us at : 717-940-1770 or email us at:

info@EdwardHandMedicalHeritage.org.

Visit our web site at:

WWW.EdwardHandMedicalHeritage.org.

To become a supporting member, return the portion below along with a check payable to Edward Hand Medical Heritage Foundation to:

Edward Hand Medical Heritage Foundation, P.O. Box 10302, Lancaster, PA 17605.

Name _____

Address _____

City _____ State _____ Zip _____

Phone _____

Email _____

_____ Friend \$ 50

_____ Patron \$ 100

_____ Fellow \$ 250

_____ Business \$ 500

_____ Benefactor \$1000

Contributions may also be made through PayPal at our web site: WWW.EdwardHandMedicalHeritage.org.

The Collection

The Foundation's collection has grown to over 11,000 artifacts, including books, photographs and medical instruments documenting and reflecting the healing profession's history. Much of the collection has been catalogued and selected artifacts have been exhibited in hospitals, colleges, and other institutions, including at Rock Ford Plantation, the 18th century home of General Edward Hand.

Available on our web site are articles written by Lancaster County medical professionals documenting and preserving the history of medical specialties such as ophthalmology and contact lenses as well as a history of Lancaster General Hospital with more articles to come on subjects such as neurology, dentistry and osteopathy.

Thank you,

Nikitas J. Zervanos, MD
President



APPEAL FOR DONATIONS FOR INSTRUMENTS AND EQUIPMENT FOR HAITI DENTAL CLINIC

Dr. William Piepgrass is a well-respected general surgeon in Lancaster County. He operates at Lancaster General Hospital and Ephrata Community Hospital. Prior to joining a surgical group in Lancaster County, Dr. Piepgrass spent three years treating patients and training physicians and surgeons in Haiti. He has significant ties to the northwest portion of Haiti and the small mission hospital, Beraca Medica Center, located in La Pointe.

In the past there has been sporadic dental coverage from the U.S. for just several weeks, one week at a time. Most of the treatment has consisted of exodontia and minor oral surgery. There now is a full-time dentist, Sergeline Baptiste, for one year. There is a significant need for instruments and equipment since she will be also doing restorative and prosthetic dentistry.

Dr. Piepgrass has requested any donations of instruments or equipment that may be available from our society members. We have received a list of the needs as compiled by Dr. Baptiste:

Forceps 16, 23, 15, 150, 151, 88R, 88L, 53R, 53S, 222, 32, 69

Elevators, luxators, curettes

3-0 suture (absorbable)

Surgical scissors and needle holders

Gelfoam

Dental syringes

Carpules of local anesthetics (various)

Triturator

Amalgam

Amalgam carriers and condensers

Amalgam carving instruments

Matrix bands and holders

Curing light

Dual cure composite resin

Glass ionomer restorative material
(liquid and powder)

High- and low-speed handpieces and burs

Dental mirrors, explorers, periodontal probes

Periodontal scalers and curettes (various)

Alginate

Dental stone



Dr. Piepgrass is taking a medical team of 5 or 6 people to Haiti from March 15 – 22 and could take some supplies with him at that time. Also we will see that any donations over the next months will be sent to the hospital in La Pointe, Haiti.

Any interest in helping with donations should be directed to William C. Funk, DMD, Cocalico Dental Offices, 601 North Sixth St., Denver, PA 17517. Office phone number is (717) 336-2807 or email popdent@dejazzd.com . Thank you for any help you may be able to provide.



**Lancaster County
Dental Society**
Est. 1867

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**THE
HANDPIECE**

The Newsletter of the



Lancaster County
Dental Society
Est. 1867



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veejayem GRAPHICS
Vic Matroni

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The Handpiece,
Lancaster County Dental Society,
P.O. Box #5157, Lancaster, PA. 17606
Telephone (717) 606-6534

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